



2023 COMMUNITY PROFILE

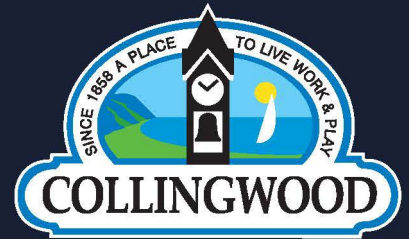




Table of Contents

DATA SOURCES	1
1. INTRODUCTION	2
1.1 Location	4
1.2 Climate	5
2. DEMOGRAPHICS	7
2.1 Population Size and Growth	7
2.2 Age Profile	8
2.3 Language Characteristics	11
2.4 Mobility Characteristics	12
2.5 Level of Education	14
2.6 Major Fields of Study	16
2.7 Income	18
3. LABOUR FORCE	21
3.1 Key Indicators	21
3.2 Labour Force by Occupation	22
3.3 Labour Force by Industry	24
3.4 General Wages by Occupation	26
3.5 Labour Force Commute	27
3.6 Top Employers	29
4. TOURISM	31
4.1 Visitation Trends	32
4.2 Types of Visitors	33
4.3 Discover Collingwood Mobile App	35
4.4 South Georgian Bay Tourism	35
5. TRANSPORTATION AND SHIPPING	36
5.1 Highways	36
5.2 Rail Services	37
5.3 Collingwood Public Transit	38
5.4 Airports	39
5.5 Ports	40
6. TAXES AND UTILITIES	41
6.1 Local Property Tax Rates	41



Town of Collingwood

2023 Community Profile

6.2 Federal and Provincial Tax Rates	41
6.3 Waste Management	44
6.4 Communications Infrastructure	46
6.5 Electricity	47
6.6 Natural Gas	50
6.7 Water and Wastewater Rates	52
7. BUILDING AND DEVELOPMENT RELATED FEES	53
7.1 Classes of Permits and Fees	53
8. BUSINESS SUPPORT PROGRAMS AND SERVICES	59
8.1 The Business Development Centre	59
8.2 The Chamber of Commerce	64
8.3 Support Organizations	65
8.4 Education, Employment and Training	66
8.5 Financial	67
8.6 Real Estate	67
9. QUALITY OF LIFE	68
9.1 Housing Characteristics	68
9.2 Health, Social and Community Services	69
9.3 Education and Training Institutions	72
9.4 Emergency and Protective Services	73
9.5 Parks and Recreation	74
9.6 Tourism	76
9.7 Festivals and Events	76
9.8 Local Accommodation	78
9.9 Local Media	80
APPENDIX A – PROVINCIAL AND FEDERAL FUNDING/INCENTIVES	82



List of Tables

Table 1: Collingwood Population Statistics Overview*	2
Table 2: Collingwood Average Temperature (°C)	5
Table 3: Collingwood Average Precipitation	6
Table 4: Population Change	7
Table 5: Age Distribution, 2023	10
Table 6: First Official Language Spoken, 2023	11
Table 7: Collingwood Mobility Rates, 2023	12
Table 8: Educational Attainment, 2023	15
Table 9: Major Fields of Study, 2023	17
Table 10: Household Income Levels, 2022	19
Table 11: Labour Force Characteristics, 2023	21
Table 12: Labour Force by Occupation, 2023	22
Table 13: Labour Force by Occupation, 2023 and 2031	23
Table 14: Labour Force by Industry, 2023	25
Table 15: General Wages (Kitchener-Waterloo-Barrie Region) by Occupation	26
Table 16: Top Places to Work for Collingwood Residents, 2021	28
Table 17: Place of Residence for Persons Working in Collingwood, 2021	28
Table 18: Private Sector Employers	29
Table 19: Top Public Sector Employers	30
Table 20: Distance to Urban Centres	36
Table 21: Distance to Major US Border Crossings	37
Table 22: Regional Airports	39
Table 23: Regional Ports	40
Table 24: Local Property Tax Rates, 2022	41
Table 25: Combined Corporate Taxes – General Corporation (2021/2022)	41
Table 26: Corporate Taxes – Canadian Controlled (2021/2022)	42
Table 27: Personal Income Tax, 2022-2023	42
Table 28: Sales Tax	43
Table 29: 2022 Solid Waste Management Facility Rate Schedule	44
Table 30: Communications Infrastructure	46
Table 31: Commercial Electricity Rates, effective January 1, 2023	47
Table 32: Natural Gas Rates, Commercial and Industrial, January 2023	50
Table 33: Monthly Water and Wastewater Rates, 2022	52
Table 34: Planning Fees for New Buildings, Additions and Mezzanines	53
Table 35: Miscellaneous Work – Stand Alone Permits	55
Table 36: Support Organizations	65
Table 37: Education, Employment and Training Centers	66



Town of Collingwood

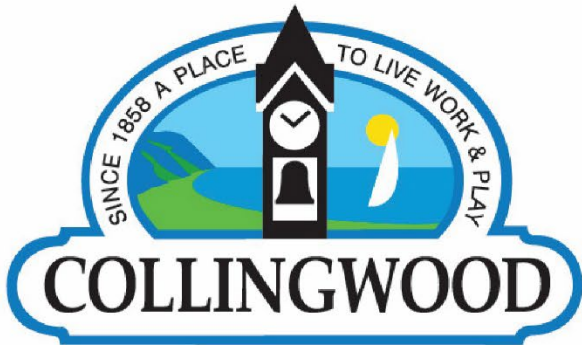
2023 Community Profile

Table 38: Financial Institutions	67
Table 39: Real Estate Offices in Collingwood	67
Table 40: Dwelling Characteristics, 2023	68
Table 41: Collingwood Schools	72
Table 42: Emergency and Protective Services	73
Table 43: Annual Events	76
Table 44: Local Hotels and Resorts	78
Table 45: Local Bed and Breakfasts	79
Table 46: Newspapers	80
Table 47: Radio Stations	80
Table 48: Television	81
Table 49: Capital Funding	82
Table 50: Commercialization Funding	83
Table 51: EDO-Community Infrastructure	84
Table 52: Clean-Tech, Energy and Environment	84
Table 53: Creative Industries	86
Table 54: Exports	87
Table 55: Human Resources and Training	88
Table 56: Innovation	90

List of Figures

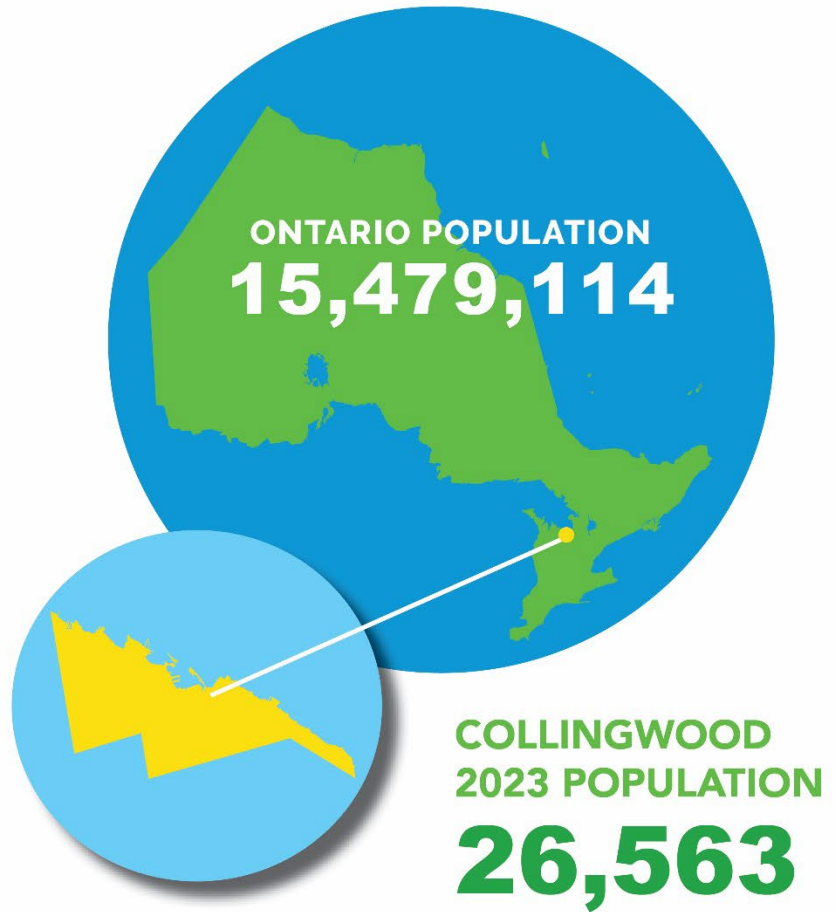
Figure 1: Collingwood Location Map	4
Figure 2: Age Distribution Over Time, 2022	8
Figure 3: Age Distribution Chart Compared to The Province, 2022	9
Figure 4: Most Common Non-Official Languages, Collingwood, 2022	11
Figure 5: Educational Attainment, 2022	14
Figure 6: Top 12 Major Field of Study of Residents Ages 15 and Older, 2022	16
Figure 7: Employment Income of the Population 15 and older	18
Figure 8: Household Income Levels, 2021	19
Figure 9: Labour Force by Industry, 2022	24
Figure 10: Total and Unique Visitations, by Visitor Proximity to Collingwood, 2019	31
Figure 11: Visitation Trends – Daily Visits, Collingwood and Comparable Simcoe County Communities	32
Figure 12: Visitor Demographics, Locals	33
Figure 13: Visitor Demographics, Those living >40KM Away from Collingwood	34
Figure 14: Development Charges Local 2023	58

A SNAPSHOT OF COLLINGWOOD



Ideal Location

Collingwood is located approximately midway between the Cities of Barrie and Owen Sound on Provincial Highway 26, which provides access to Grey and Bruce Counties in the west, and to Toronto via Highway 400 in the southeast. County Road 124 originates in Collingwood and provides access to the heavily populated Golden Triangle to the south.



Labour Force Commuting Out

% Residents with a usual place of work outside of Collingwood.



Labour Force Commuting In

% Workers with a usual place of work in Collingwood come from out of Town.



Languages Spoken



Top 5 Non-Official Languages Most Commonly Spoken

Dutch	21%
German	16%
Spanish	7%
Polish	7%
Punjabi	6%

Demographics



21,793
Population 2016

26,352
Population 2023

21.9%
Population Growth

50
Median Age

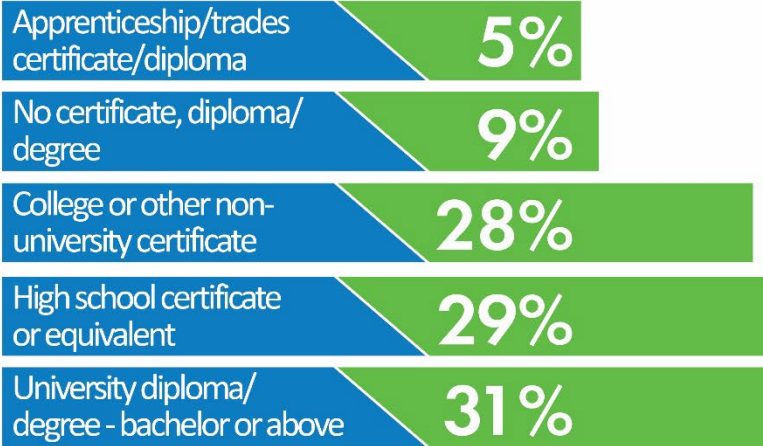
13%
Aged 0-14

57%
Aged 15-64

30%
Aged 65+

Educational Attainment

For the population aged 25-64.



28%
Secondary

64%
Post-secondary

Top 6 Major Fields of Study

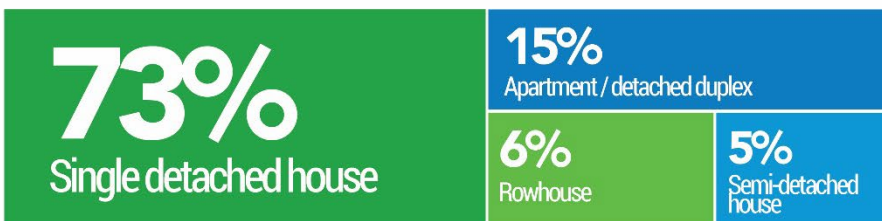


Household & Earnings



26% **ONTARIO 24%**

of Collingwood's homeowners spend 30% or more of household total income on shelter costs.



All data sourced from Manifold SuperDemographics 2023, unless otherwise specified.



Labour Force

59.5%
Participation Rate

ONTARIO
64.9%

57.3%
Employment Rate

ONTARIO
61.4%

3.7%
Unemployment Rate

ONTARIO
5.4%

Top 5 Sectors by Industry**



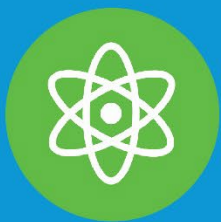
Retail Trade
(14%)



Health Care & Social Assistance
(13%)



Accommodation and Food Services
(12%)



Professional, Scientific and Technical Services
(9%)



Construction
(9%)

Top 5 Sectors by Occupation**



Sales & Service
(21%)



Trades, Transport & Equipment Operators
(20%)



Business, Finance & Administration
(16%)



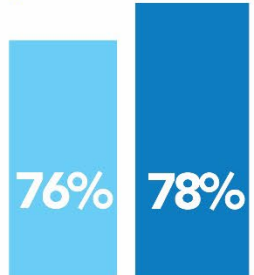
Education, Law & Social, Community & Govt Services
(12%)



Health Occupations
(9%)

Labour Force by Class of Worker

Employee



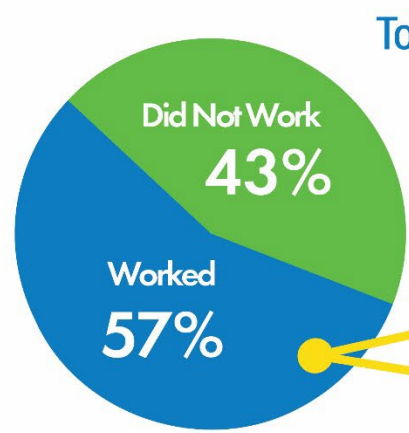
Male
Female

Self-Employed



Male
Female

Full-time or Part-time weeks worked



Total # persons that worked in the past 52 weeks

23,110

PART-TIME
47%

FULL-TIME
53%

** by labour force employment

All data sourced from Manifold SuperDemographics 2023, unless otherwise specified.

Data Sources

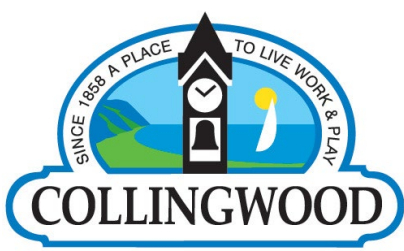
Please note that every effort has been made to use the most current data available. The major sources of information for this document are the 2006, 2011, 2016 and 2021 Censuses from Statistics Canada, and 2023 Manifold SuperDemographics data.

Manifold Projection Method

Manifold estimates demographic data annually, including population projections for 5 and 10 years in the future. Manifold methodologies are based on enhanced cohort survival methods, nearest neighbourhood and regression techniques, and structural coherence techniques.

Manifold data sources include Statistics Canada, Health Canada, real estate boards/companies, Canadian Bankers Association, Bank of Canada, Canada Post Corporation, consumer and business directories books, flyer distribution association, regional health ministries, Citizenship and Immigration Canada, regional school boards, proprietary survey and research, and publications of hospitals, CMHC, BBM and partners.





1. Introduction

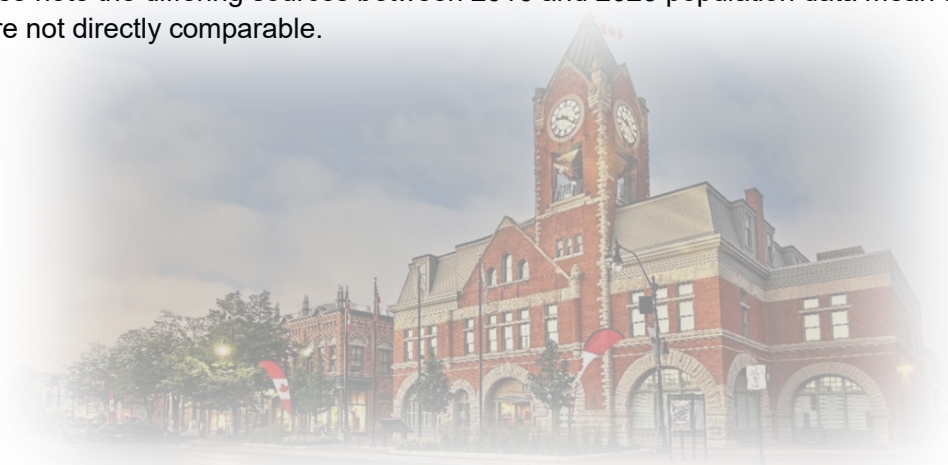
The Town of Collingwood has experienced explosive growth since the 2016 Census. With the largest population of any municipality in the area, Collingwood functions as the major commercial centre for northwest Simcoe County and northeast Grey County, servicing an overall trade area of approximately 75,000 people. In 2016, Collingwood’s census population was 21,793. Since then, the population is estimated to have grown by 21.9% to 26,563 permanent residents. Table 1 Presents population data for 2006, 2016, and 2023.

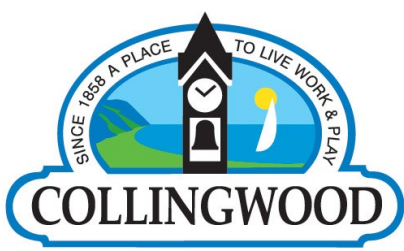
Table 1: Collingwood Population Statistics Overview*

Collingwood Population Statistics Overview			
Description	2006	2016	2023
Population	17,290	21,793	26,563
Median Age	44.4	49.2	50.0
Total private dwellings	9,316	9,560	11,841
Median income, all private households	\$48,839 (2005)	\$62,671 (2015)	\$83,845 (2022)
Unemployment rate	6.6	5.6	3.7

Source: Statistics Canada Census Profiles 2006, 2016 and Manifold SuperDemographics 2023.

* Please note the differing sources between 2016 and 2023 population data mean these data are not directly comparable.





Town of Collingwood

2023 Community Profile

The Town of Collingwood accounts for approximately half of all business activity including retail sales in the region and has a substantial health, manufacturing, financial and knowledge-based employment foundation. Collingwood benefits from the surrounding visitor attractions and has a strong base of accommodation and food businesses.

Collingwood is the location of the Regional Hospital and a wide range of other personal and business services. The region is seen as one economic corridor, with strong labour mobility within a 20-minute commute.

Collingwood has seen a significant shift towards the tourist-related service industries in the past 30 years and has built up a reputation of being a great home base for visiting both the winter ski resorts to the west and the summer beach attractions to the east.

Today, the Collingwood area is a major tourist destination for the Greater Toronto Area (GTA). The Town's location along the shoreline of Georgian Bay and proximity to the Niagara Escarpment ideally situates the municipality between the winter resort areas to the west and the world's longest freshwater beach to the east.

Collingwood is a welcoming community with impressive residential growth and quality of life. The community maintains a small town feel while offering big city amenities and providing unparalleled recreational opportunities year-round.

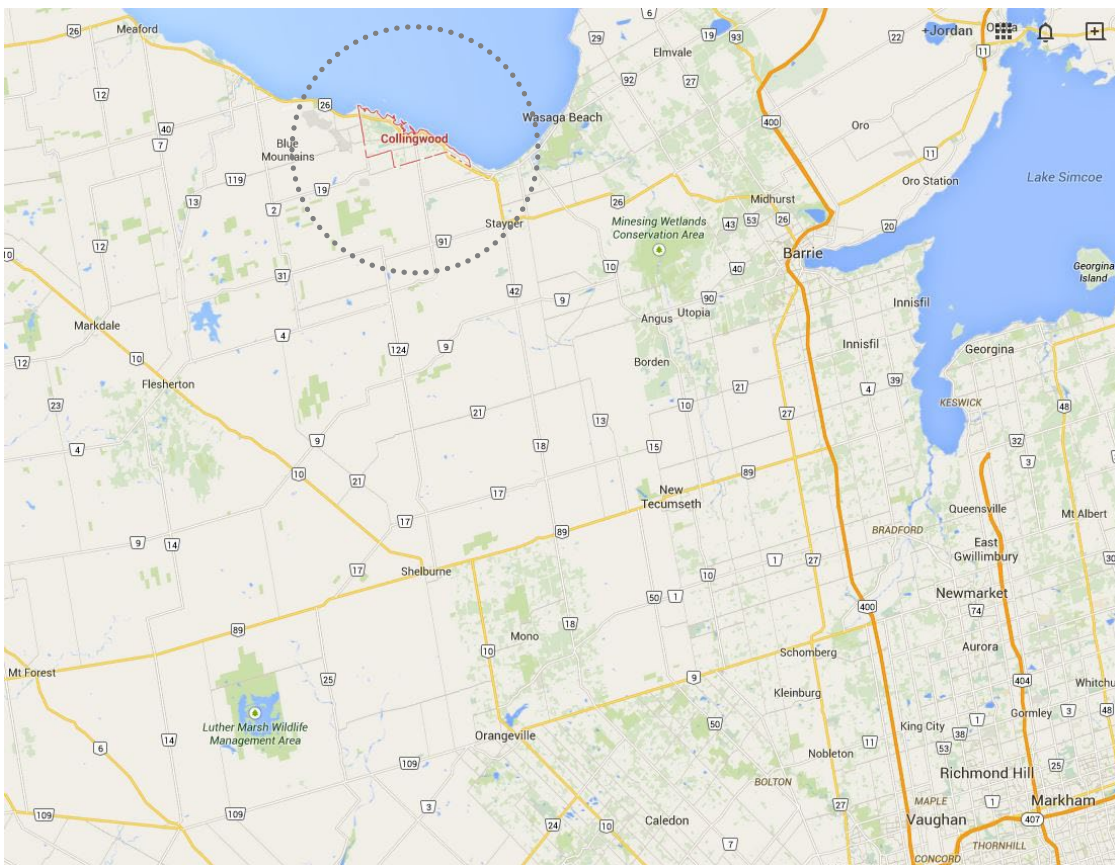


1.1 Location

Collingwood is located approximately midway between the Cities of Barrie and Owen Sound on Provincial Highway 26, which provides access to Grey and Bruce Counties in the west, and to Toronto via Highway 400 in the southeast. County Road 124 originates in Collingwood and provides access to the heavily populated Golden Triangle to the south.

At 33.46 square kilometres of land, Collingwood is one of the smaller municipalities in area, but it has the largest population and countless amenities. Collingwood serves as the entertainment, shopping, recreation, and tourist hub. With a full transit system including links to Wasaga Beach and the Town of the Blue Mountains, Collingwood is in the centre of all the action. Figure 1 presents a location map of Collingwood, as seen in reference to southwestern Ontario, north of Toronto.

Figure 1: Collingwood Location Map



Source: Google Maps, McSweeney and Associates, 2020, bit.ly/1CIne9y.

1.2 Climate

Collingwood derives climatic data from weather station at Chatsworth, which are presented in Tables 2 (average temperature) and 3 (average precipitation).

Table 2: Collingwood Average Temperature (°C)

Collingwood Average Temperature												
Temperature	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec
Daily Average	-6.9	-6.1	-2.0	5.3	11.5	16.5	19.1	18.3	14.5	8.3	2.4	-3.4
Standard Deviation	3.0	2.6	1.9	1.7	2.1	1.6	1.3	1.3	1.4	1.4	1.7	2.8
Daily Maximum	-3.0	-1.6	3.1	10.8	17.6	22.8	25.2	24.1	20.0	12.9	5.9	-0.0
Daily Minimum	-10.9	-10.6	-7.1	-0.2	5.3	10.3	13.1	12.5	9.0	3.6	-1.1	-6.8
Extreme Maximum	14.0	17.0	23.0	29.0	33.0	36.7	38.3	35.6	36.1	28.9	21.0	18.0
Extreme Minimum	-35.6	-35.0	-32.0	-20.0	-7.8	-2.8	1.7	-0.6	-3.5	-8.3	-20.6	-30.0

Source: Environment Canada, CHATSWORTH bit.ly/1x2Kjb2.



Table 3: Collingwood Average Precipitation

Collingwood Average Precipitation												
Precipitation	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec
Rainfall (mm)	23.0	26.2	42.4	63.9	92.6	80.8	85.0	99.7	117.5	102.8	83.0	38.5
Snowfall (cm)	93	62	31	9	0	0	0	0	0	3	38	86
Precipitation (mm)	116.1	87.8	73.4	73.2	92.8	80.8	85.0	99.7	117.5	105.6	121.5	124.7
Extreme Daily Rainfall (mm)	36.4	45.0	51.4	54.4	60.7	75.0	92.6	88.9	85.5	69.1	47.2	37.3
Extreme Daily Snowfall (cm)	37	53	42	31	8	0	0	0	4	18	64	43
Extreme Daily Precipitation (mm)	39.2	53.0	51.4	54.4	60.7	75.0	92.6	88.9	85.5	69.1	63.5	42.7
Extreme Snow Depth (cm)	72	37	48	2	0	0	0	0	0	0	20	56

Source: Environment Canada, CHATSWORTH bit.ly/1x2Kjb2.



2. Demographics

2.1 Population Size and Growth

Over the past 10 years, between 2011 and 2021, Collingwood has had a population growth rate which is significantly higher than that of the province. Table 4 illustrates the change in population over the past ten years as well as the estimated population for 2028 and 2033. As a destination town, Collingwood is heavily impacted by seasonal fluctuations in population. To that end, in the last Census Collingwood's seasonal population was estimated at 6,183 persons, or 17.7% of total households. By 2031, Collingwood's seasonal population is estimated to nearly double, rising to 11,775.

Table 4: Population Change

Row Category	Population Change					
	2011	2016	2021	2023	2028	2033
Collingwood	19,241	21,793	24,811	26,563	29,344	32,226
% Change	11.28%	13.26%	13.85%	n/c	10.47%	9.82%
Ontario	12,851,821	13,448,494	14,223,942	15,479,114	16,355,232	17,228,601
% Change	5.70%	4.64%	5.77%	n/c	5.66%	5.34%

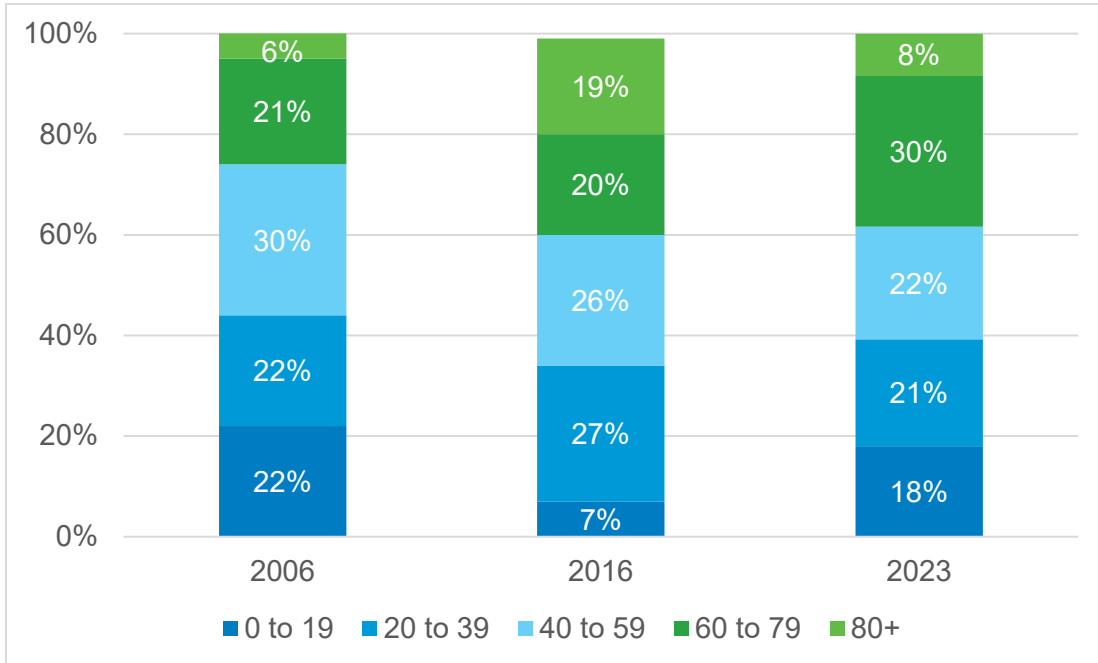
Source: Statistics Canada 2011, 2016 and 2021 and Manifold Data Mining 2023. **2028 and 2033 projections are based on Manifold Data Mining 2023.



2.2 Age Profile

The age profile of Collingwood’s population has aged slightly over the past 17 years. The median age increased from 44 to 50, between 2006 and 2023.

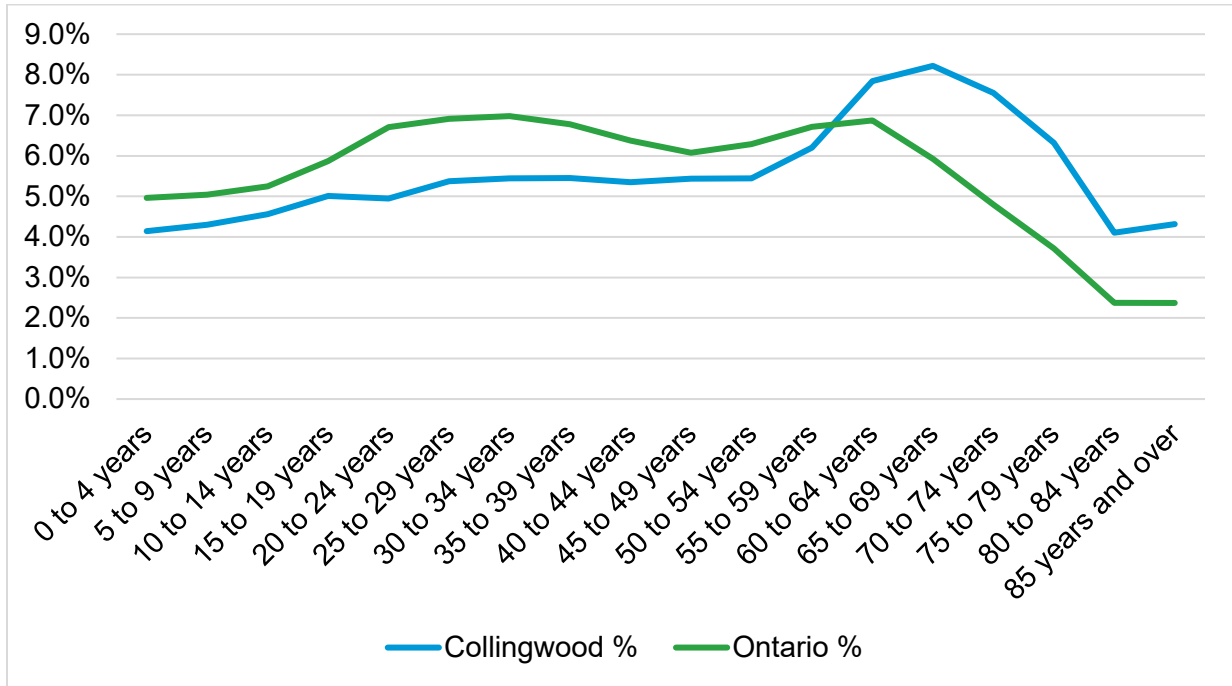
Figure 2: Age Distribution Over Time, 2006, 2016, and 2023



Source: Statistics Canada Census 2006 and 2016. *2023 represent projections from Manifold Data Mining Inc. 2023.

In 2023, Collingwood had an older age profile compared to the province. The median age for the Town was 50, compared to 41 in Ontario, and the average age was 48 compared to the provincial figure of 42. Figure 3 and Table 5 present age distribution for Collingwood compared to the province, and illustrate that Collingwood has a lower percentage of the population below the age of 60, compared to Ontario.

Figure 3: Age Distribution Chart Compared to The Province, 2023



Source: McSweeney and Associates from Manifold Data Mining Inc. 2023.



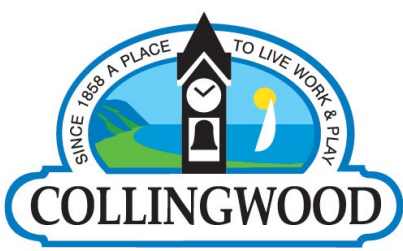


Table 5: Age Distribution, 2023

Collingwood Age Distribution			
Characteristics	Collingwood 2023	Collingwood 2023 (%)	Ontario 2022 (%)
Age	26,563	100%	100%
0 to 4 years	1,099	4.1%	5.0%
5 to 9 years	1,142	4.3%	5.0%
10 to 14 years	1,212	4.6%	5.2%
15 to 19 years	1,330	5.0%	5.9%
20 to 24 years	1,314	4.9%	6.7%
25 to 29 years	1,427	5.4%	6.9%
30 to 34 years	1,446	5.4%	7.0%
35 to 39 years	1,448	5.5%	6.8%
40 to 44 years	1,420	5.3%	6.4%
45 to 49 years	1,443	5.4%	6.1%
50 to 54 years	1,446	5.4%	6.3%
55 to 59 years	1,648	6.2%	6.7%
60 to 64 years	2,084	7.8%	6.9%
65 to 69 years	2,183	8.2%	5.9%
70 to 74 years	2,006	7.6%	4.8%
75 to 79 years	1,679	6.3%	3.7%
80 to 84 years	1,090	4.1%	2.4%
85 years and over	1,147	4.3%	2.4%

Source: McSweeney and Associates from Manifold Data Mining Inc. 2023.

2.3 Language Characteristics

Table 6 presents demographic information regarding the knowledge of Canada’s official languages for Collingwood and Ontario. The Table indicates that 98.6% of people in Collingwood speak English as their first official, while 0.1% of residents are equally bilingual.

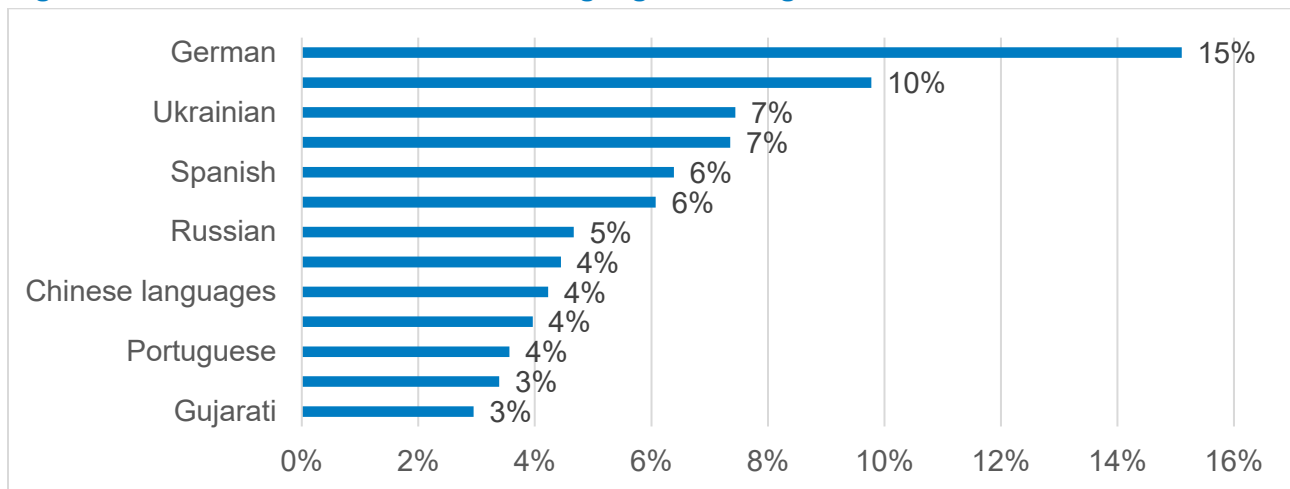
Table 6: First Official Language Spoken, 2023

First Official Language Spoken, 2023			
Characteristics	Collingwood	Collingwood (%)	Ontario (%)
Total population	26,563	100%	100%
English	26,199	98.6%	93.5%
French	310	1.2%	3.4%
English and French	22	0.1%	0.7%
Neither English nor French	32	0.1%	2.4%

Source: McSweeney and Associates from Manifold Data Mining Inc. 2023.

Nearly 10% (2,271) of residents speak another language outside of the official languages of Canada. The following table highlights the languages most common, non-official languages spoken by residents in Collingwood, as a percentage of residents who speak another language.

Figure 4: Most Common Non-Official Languages, Collingwood, 2023



Source: McSweeney and Associates from Manifold Data Mining Inc. 2023.

2.4 Mobility Characteristics

Residents in Collingwood are more likely to have changed their place of residence within the past five and one year, compared to the provincial figures. Estimates indicate those moving to Collingwood are more likely to be relocating from within Ontario rather than outside of the province or country.

Table 7: Collingwood Mobility Rates, 2023¹

Collingwood Mobility Rates, 2023			
Characteristics	Collingwood	Collingwood	Ontario
Mobility status – place of residence one year ago			
Total population 1 year and over	26,318	100%	100%
Non-movers	22,450	85.3%	87.0%
Movers	3,868	14.7%	13.0%
Non-migrants	1544	5.9%	7.4%
Migrants	2324	8.8%	5.6%
Migrants within Canada	2310	8.8%	4.4%
Migrants within Ontario	2253	8.6%	3.9%
Migrants from outside Ontario	57	0.2%	0.5%
Migrants from outside Canada	14	0.1%	1.2%
Mobility status – place of residence status five years ago			
Total population 5 years and over	25,524	100%	100%
Non-movers	13,707	53.7%	61.7%
Movers	11,817	46.3%	38.3%
Non-migrants	3569	14.0%	20.7%
Migrants	8,248	32.3%	17.5%
Migrants within Canada	7,886	30.9%	13.1%
Migrants within Ontario	7,457	29.2%	11.6%

¹ Mobility status refers to the relationship between a person's usual place of residence on Census Day and their usual place of residence either one or five years ago. **Non-movers** are persons who, on Census Day, were living at the same address as the one at which they resided either one or five years ago. **Movers** are persons who, on Census Day, were living at a different address from the one at which they resided either one or five years ago. **Non-migrants** are movers who, on Census Day, were living at a different address, but in the same census subdivision (CSD). **Migrants** are movers who, on Census Day, were residing in a different CSD (internal migrants) or who were living outside Canada (external migrants).

Collingwood Mobility Rates, 2023			
Characteristics	Collingwood	Collingwood	Ontario
Migrants from outside Ontario	429	1.7%	1.5%
Migrants from outside Canada	362	1.4%	4.4%

Source: McSweeney and Associates from Manifold Data Mining Inc. 2023.

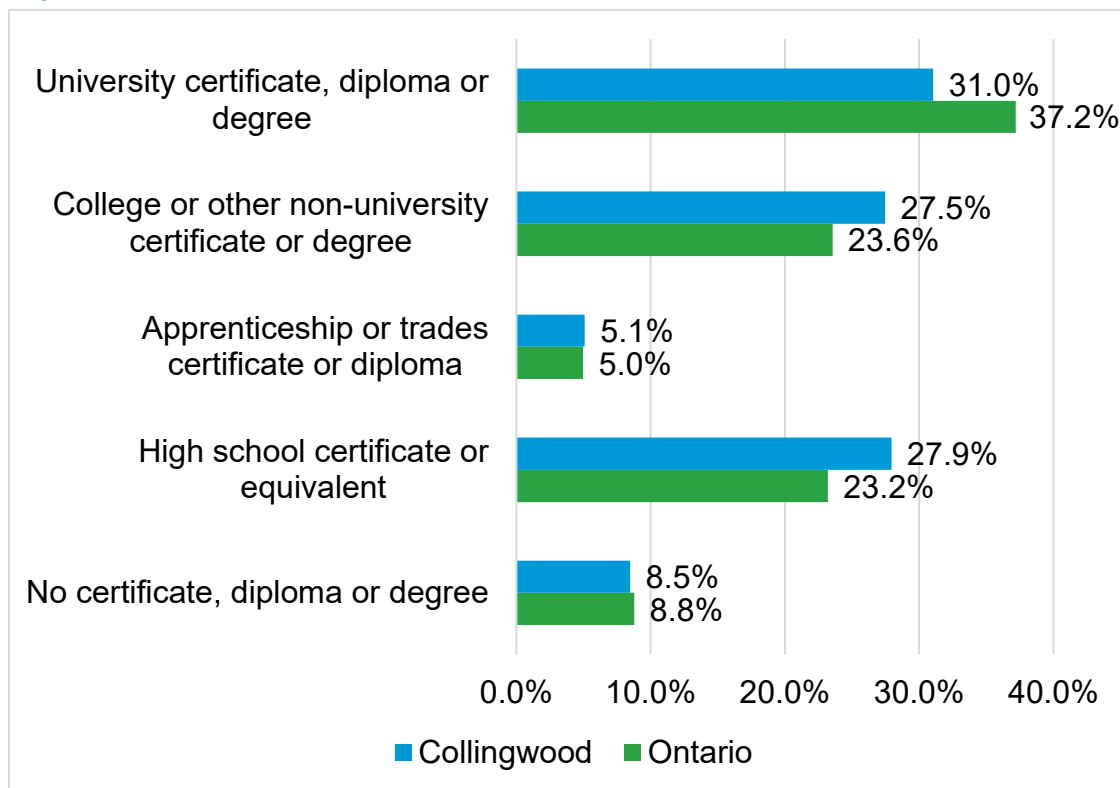


2.5 Level of Education

Figure 5 and Table 8 illustrate the 2023 levels of educational attainment in Collingwood for persons aged 25 to 64. This age range is used as it captures individuals who would have finished postsecondary studies. The data show that:

- Over 91% of Collingwood residents have a certificate, diploma, or degree.
- Nearly 2 in 3 (63.6%) of Collingwood residents have a postsecondary education.

Figure 5: Educational Attainment, 2023



Source: McSweeney and Associates from Manifold Data Mining Inc. 2023.



Town of Collingwood

2023 Community Profile

Table 8: Educational Attainment, 2023²

Educational Attainment, 2023			
Characteristics	Collingwood	Collingwood (%)	Ontario (%)
Total population 25 to 64 years	12,361	100%	100%
No certificate, diploma or degree	1,047	8.5%	8.8%
Secondary (high) school diploma or equivalency certificate	3,453	27.9%	23.2%
Postsecondary certificate, diploma or degree	7,861	63.6%	68.0%
Apprenticeship or trades certificate or diploma	630	5.1%	5.0%
Trades certificate or diploma other than Certificate of Apprenticeship or Certificate of Qualification	336	2.7%	2.4%
Certificate of Apprenticeship or Certificate of Qualification	295	2.4%	2.6%
College, CEGEP or other non-university certificate or diploma	3,394	27.5%	23.6%
University certificate or diploma below bachelor level	222	1.8%	2.3%
University certificate, diploma or degree at bachelor level or above	3,614	29.2%	37.2%
Bachelor's degree	2,669	21.6%	24.2%
University certificate or diploma above bachelor level	285	2.3%	2.2%
Degree in medicine, dentistry, veterinary medicine or optometry	85	0.7%	0.9%
Master's degree	537	4.3%	8.8%
Earned doctorate	38	0.3%	1.1%

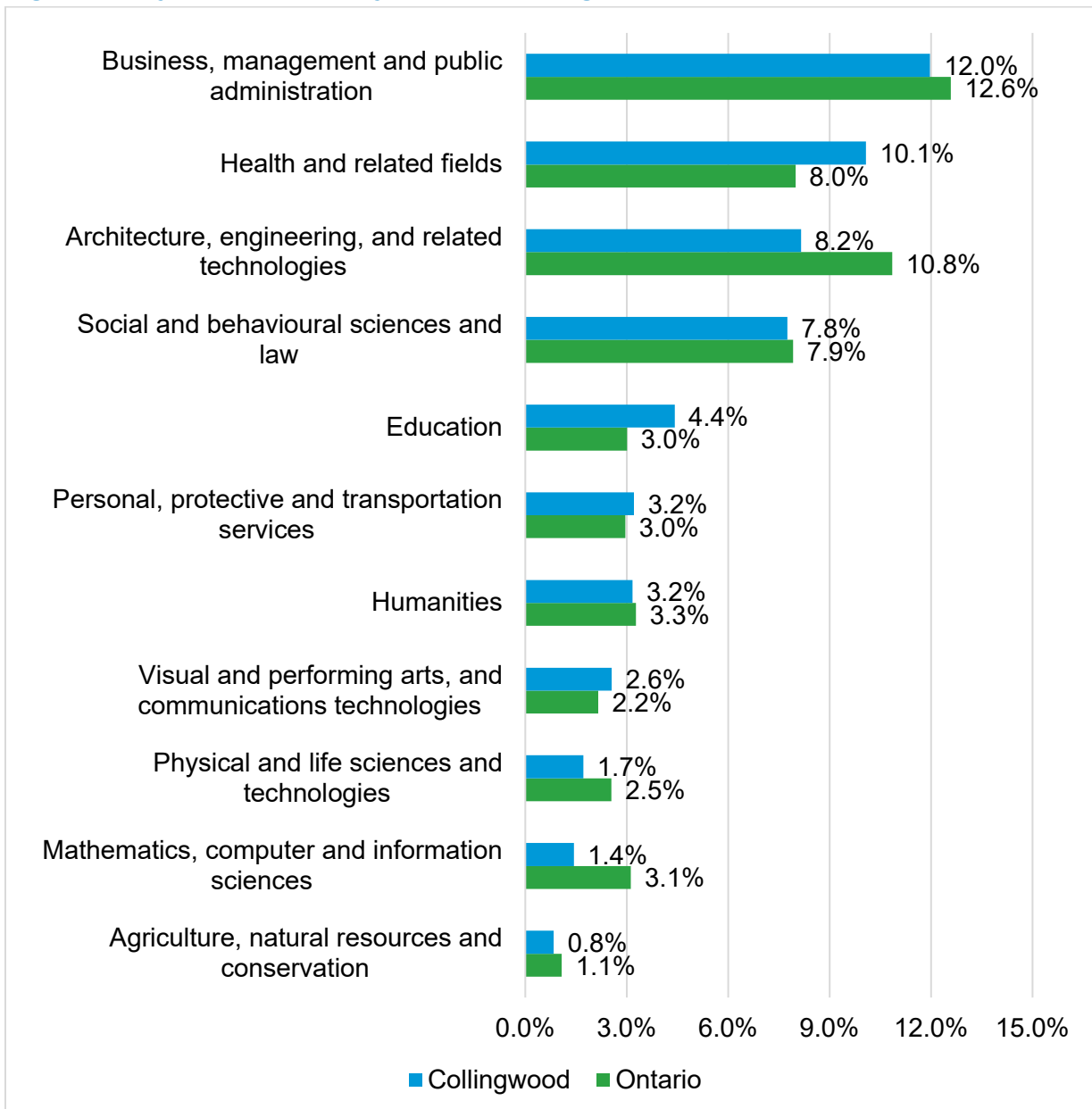
Source: McSweeney and Associates from Manifold Data Mining Inc. 2023.

² By highest certificate, diploma or degree obtained.

2.6 Major Fields of Study

Figure 6 and Table 9 illustrate the most common skills/knowledge types attained by residents in Collingwood, as measured by the major fields of study of residents ages 15 and older who have completed a postsecondary education.

Figure 6: Major Fields of Study of Residents Ages 15 and Older, 2023



Source: McSweeney and Associates from Manifold Data Mining Inc. 2023.



Table 9: Major Fields of Study, 2023

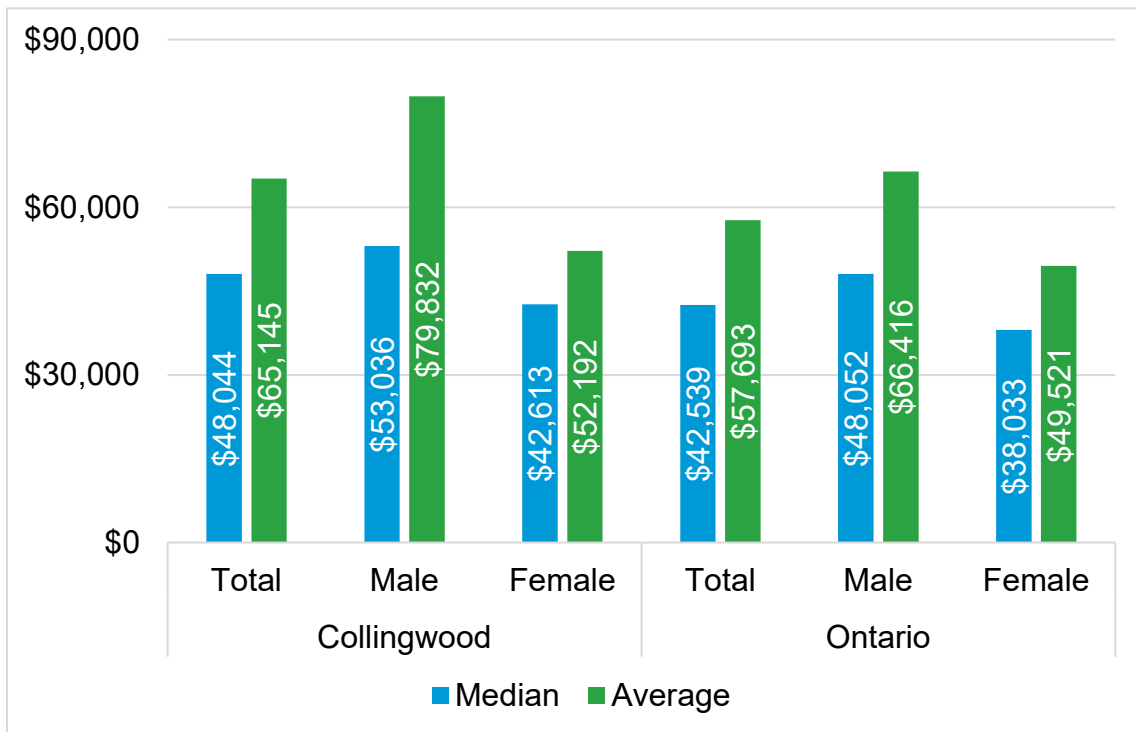
Major Fields of Study, 2023			
Description	Collingwood	Collingwood	Ontario
Total	23,110	100%	100%
No postsecondary certificate, diploma or degree	10,329	44.7%	42.5%
Business, management and public administration	2,766	12.0%	12.6%
Health and related fields	2,328	10.1%	8.0%
Architecture, engineering, and related technologies	1,884	8.2%	10.8%
Social and behavioural sciences and law	1,792	7.8%	7.9%
Education	1,021	4.4%	3.0%
Personal, protective and transportation services	743	3.2%	3.0%
Humanities	733	3.2%	3.3%
Visual and performing arts, and communications technologies	591	2.6%	2.2%
Physical and life sciences and technologies	397	1.7%	2.5%
Mathematics, computer and information sciences	332	1.4%	3.1%
Agriculture, natural resources and conservation	194	0.8%	1.1%

Source: McSweeney and Associates from Manifold Data Mining Inc. 2023.

2.7 Income

Figure 7 presents employment income for the population 15 and older in Collingwood and Ontario. The Figure indicates that, in 2022³, the median employment income level was higher in Collingwood than in Ontario. The gender average employment income gap, however, was nearly the same: 0.80, compared to 0.79 in Ontario (the proportion of a dollar that women earn for every dollar earned by men).

Figure 7: Employment Income of the Population 15 and older

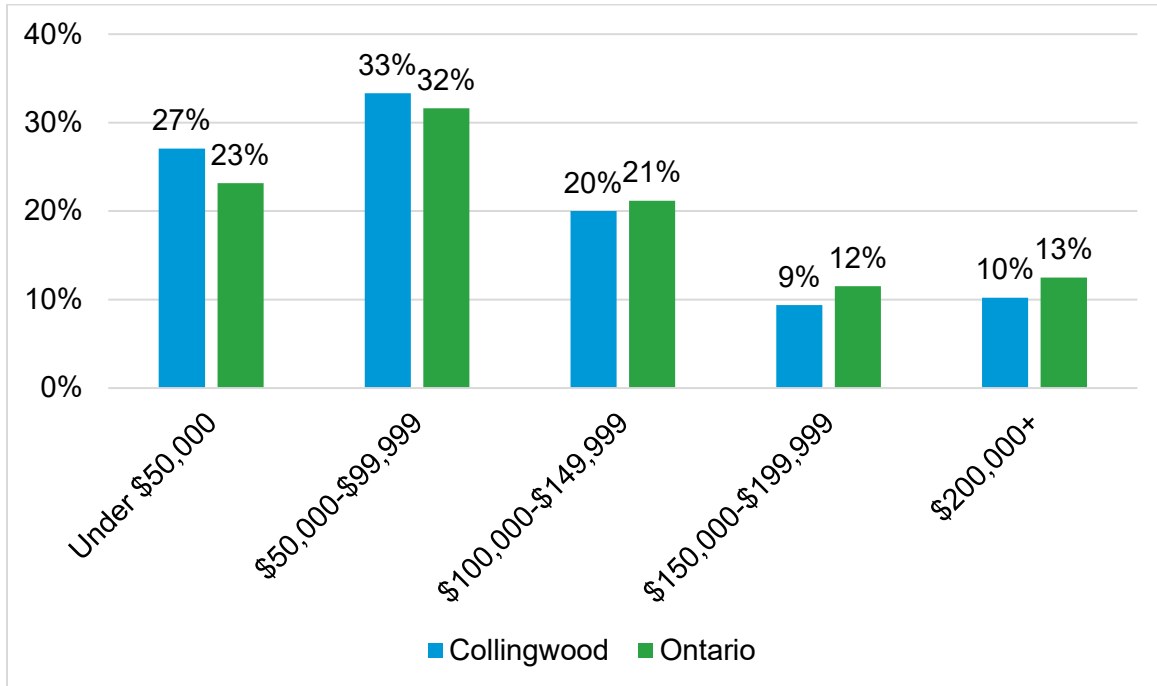


Source: McSweeney and Associates from Manifold Data Mining Inc. 2023 (2022 incomes).

Figure 8 presents a breakdown of household income levels for Collingwood and Ontario, broken into cohorts of \$50,000.

³ Please note that the 2023 Manifold data uses 2022 income data, as it is the most recent information available.

Figure 8: Household Income Levels, 2022



Source: McSweeney and Associates from Manifold Data Mining Inc. 2023 (2022 incomes).

Table 10 further breaks down household income levels into more specific earning cohorts. This table demonstrates, using 2022 income data, that the average income level for households in Collingwood (\$99,623) was lower in comparison to households in Ontario (\$109,992). The table also shows that one in three (32%) Collingwood households earns over \$100,000.

Table 10: Household Income Levels, 2022

Household Income Levels, 2022			
Characteristic	Collingwood	Collingwood (%)	Ontario (%)
Total	11,841	100%	100%
Under \$5,000	51	0.4%	1.0%
\$5,000 to \$9,999	46	0.4%	0.5%
\$10,000 to \$14,999	121	1.0%	1.1%
\$15,000 to \$19,999	234	2.0%	1.7%
\$20,000 to \$24,999	445	3.8%	3.2%
\$25,000 to \$29,999	452	3.8%	3.0%
\$30,000 to \$34,999	425	3.6%	2.9%

Household Income Levels, 2022			
Characteristic	Collingwood	Collingwood (%)	Ontario (%)
Total	11,841	100%	100%
\$35,000 to \$39,999	459	3.9%	3.2%
\$40,000 to \$44,999	469	4.0%	3.3%
\$45,000 to \$49,999	505	4.3%	3.4%
\$50,000 to \$59,999	813	6.9%	6.6%
\$60,000 to \$69,999	828	7.0%	6.7%
\$70,000 to \$79,999	821	6.9%	6.4%
\$80,000 to \$89,999	760	6.4%	6.1%
\$90,000 to \$99,999	725	6.1%	5.9%
\$100,000 and over	4,673	39.5%	45.2%
\$100,000 to \$124,999	1,318	11.1%	11.8%
\$125,000 to \$149,999	1,050	8.9%	9.4%
\$150,000 to \$199,999	1,111	9.4%	11.5%
\$200,000 and over	1,210	10.2%	12.5%
Characteristic	Collingwood	Ontario	
Median household income \$	\$83,485	\$93,933	
Average household income \$	\$121,386	\$118,798	

Source: McSweeney and Associates from Manifold Data Mining Inc. 2023 (2022 incomes).





3. Labour Force

3.1 Key Indicators

Collingwood is home to a labour force 13,757 persons strong. As illustrated in Table 11, Collingwood's labour participation rate and employment rate are lower in comparison to Ontario. The unemployment rate is also lower than that of the province.

Table 11: Labour Force Characteristics, 2023⁴

Labour Force Characteristics, 2023		
Characteristic	Collingwood	Ontario
Total population, aged 15 years and older	23,110	13,118,324
In the labour force	13,757	8,515,177
Employed	13,244	8,055,458
Unemployed	513	459,719
Not in the labour force	9,353	4,603,147
Participation rate %	59.5	64.9
Employment rate %	57.3	61.4
Unemployment rate %	3.7	5.4

Source: McSweeney and Associates from Manifold Data Mining Inc. 2023.

⁴ **Labour force** - Refers to persons who were either employed or unemployed.

Unemployed - Refers to persons 15 years and over, excluding institutional residents, who were without paid work or without self-employment work and were available for work and either:

- (a) had actively looked for paid work in the past four weeks;
- (b) were on temporary lay-off and expected to return to their job;
- (c) had definite arrangements to start a new job in four weeks or less.

Participation rate % = labour force divided by total population aged 15 and over.

Employment rate % = employed persons divided by total population aged 15 and over.

Unemployment rate % = unemployed persons divided by labour force.

3.2 Labour Force by Occupation

Table 12 illustrates the make-up of Collingwood’s labour force by occupation at the highest occupational grouping order (1-digit NOC). The following can be said based on that data:

- Sales and service represent the largest occupational group (35%) in the community, with over 1-in-3 residents working within this occupation class.
- The percentage of the labour force in trades, transport and equipment operators and related occupations as well as business, finance and administration occupations (15% in each) are also substantial, together making up nearly a third of occupations among Collingwood residents.

Table 12: Labour Force by Occupation, 2023⁵

Labour Force by Occupation, 2023	
Occupation	Percentage of Labour Force
Sales and service occupations	35%
Trades, transport and equipment operators and related occupations	15%
Business, finance and administration occupations	15%
Occupations in education, law and social, community and government services	10%
Health occupations	9%
Natural and applied sciences and related occupations	5%
Occupations in art, culture, recreation and sport	5%
Occupations in manufacturing and utilities	3%
Natural resources, agriculture and related production occupations	2%
Management occupations	2%

Source: McSweeney and Associates from Manifold Data Mining Inc. 2023.

⁵ Percentage calculated based on all occupations excludes occupation-not applicable.



Table 13 presents a breakdown of the Town of Collingwood's resident labour force by major occupational grouping (1-digit NOCS code) in 2023, as well as the projected breakdown and expected growth by 2031. Expected growth as a percentage is also presented within the table.

Table 13: Labour Force by Occupation, 2023 and 2031⁶

Labour Force by Occupation, 2023 and 2031			
Characteristic	2023	2031	Expected Growth
Total labour force 15 years and over	13,757	15,958	16%
Occupation - Not applicable	220	208	-5%
All occupations	13,537	15,750	16%
0 Management occupations	301	1,873	522%
1 Business, finance and administration occupations	1,979	1,761	-11%
2 Natural and applied sciences and related occupations	681	732	7%
3 Health occupations	1,153	1,124	-3%
4 Occupations in education, law and social, community and government services	1,417	2,010	42%
5 Occupations in art, culture, recreation and sport	620	664	7%
6 Sales and service occupations	4,673	4,943	6%
7 Trades, transport and equipment operators and related occupations	2,002	1,738	-13%
8 Natural resources, agriculture and related production occupations	324	358	10%
9 Occupations in manufacturing and utilities	387	547	41%

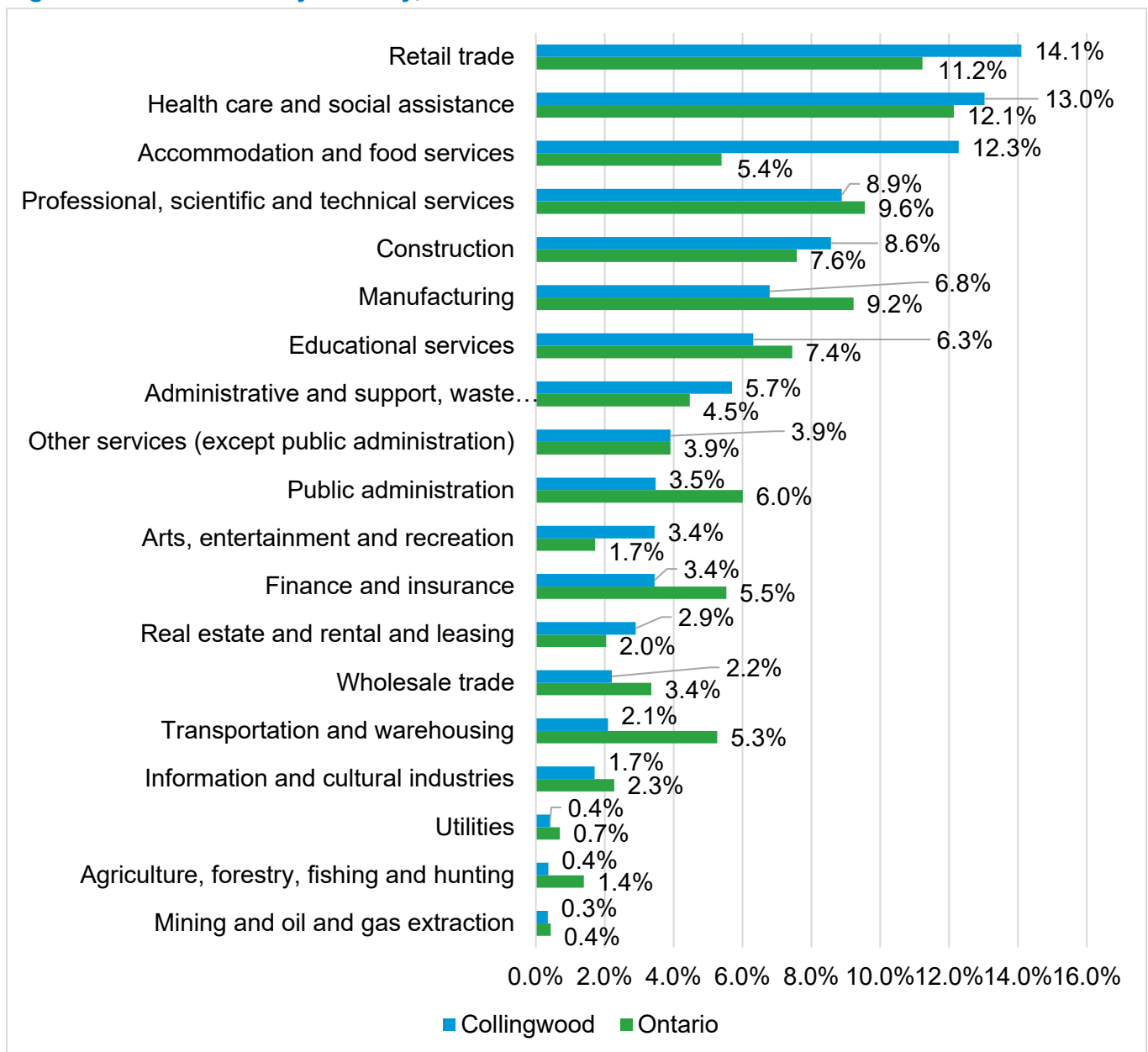
Source: McSweeney and Associates from Manifold Data Mining Inc. SuperDemographics 2023.

⁶ Please note, in order to compare current rates with future outlook, 2031 estimates rely on Manifold SuperDemographic projections. These differ from the Town of Collingwood's Official Growth Management Plan. The Growth Management Plan's estimates take precedence over the data presented here; however, this document uses Manifold data solely to maintain consistency throughout the Profile.

3.3 Labour Force by Industry

The largest employment industry in Collingwood is the retail trade industry, which accounts for 12% of the labour force locally. Figure 9 presents a percentage breakdown of labour force by industry for all industries within Collingwood and Ontario.

Figure 9: Labour Force by Industry, 2023



Source: McSweeney and Associates from Manifold Data Mining Inc. SuperDemographics 2023.

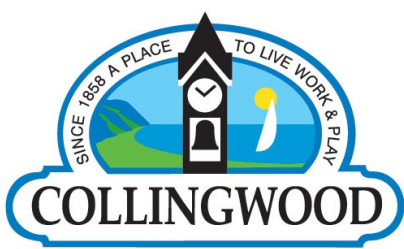


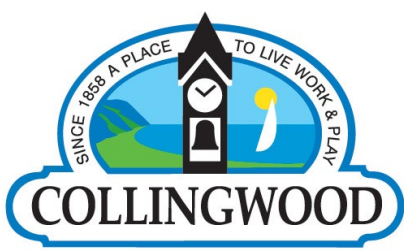
Table 14 presents a breakdown of the Town of Collingwood's resident labour force by major industrial grouping (2-digit North American Industry Classification System code⁷) in 2023, as well as the projected breakdown and expected growth by 2031. Expected growth as a percentage is also presented within the table.

Table 14: Labour Force by Industry, 2023

Labour Force by Industry, 2023			
Industry	2023	2031	Expected Growth
Total labour force 15 years and over	13,528	15,958	18%
Industry - not applicable	232	201	-13%
All industries	13,295	15,758	19%
Retail trade	1,909	1,754	-8%
Health care and social assistance	1,764	2,028	15%
Accommodation and food services	1,662	2,455	48%
Construction	1,160	1,370	18%
Professional, scientific and technical services	1,203	1,313	9%
Educational services	855	1,045	22%
Manufacturing	919	936	2%
Administrative and support, waste management and remediation services	771	1,174	52%
Other services (except public administration)	529	788	49%
Public administration	471	487	3%
Arts, entertainment and recreation	467	505	8%
Real estate and rental and leasing	393	439	12%
Finance and insurance	467	428	-8%
Wholesale trade	299	273	-9%
Transportation and warehousing	284	245	-14%
Information and cultural industries	231	308	33%
Mining, quarrying, and oil and gas extraction	47	84	79%
Agriculture, forestry, fishing and hunting	49	59	20%
Utilities	56	48	-14%
Management of companies and enterprises	0	20	N/A

Source: McSweeney and Associates from Manifold Data Mining Inc. 2023.

⁷ North American Industry Classification System:
www23.statcan.gc.ca/imdb/p3VD.pl?Function=getVD&TVD=118464.



3.4 General Wages by Occupation

Table 15 presents general wage data for the 15 highest earning occupations within the Kitchener-Waterloo-Barrie Region, sorted by the highest “high wage” earner.

Table 15: General Wages (Kitchener-Waterloo-Barrie Region) by Occupation

General Wages (Kitchener-Waterloo-Barrie Region) by Occupation			
Category	Low Wage (\$/hour)	Average Wage (\$/hour)	High Wage (\$/hour)
Senior managers - construction, transportation, production and utilities	\$15.50	\$49.84	\$126.37
Senior managers - health, education, social and community services and membership organizations	\$22.46	\$45.67	\$104.82
Senior managers - trade, broadcasting and other services	\$25.00	\$46.89	\$103.39
Senior managers - financial, communications and other business services	\$46.15	\$67.31	\$96.15
Engineering inspectors and regulatory officers	\$30.00	\$43.00	\$96.15
Corporate sales managers	\$24.91	\$53.08	\$93.75
University professors and lecturers	\$27.47	\$61.06	\$91.35
Engineering managers	\$42.74	\$55.29	\$88.72
Government managers - health and social policy development and program administration	\$33.73	\$62.50	\$87.91
Other managers in public administration	\$24.77	\$55.11	\$87.91
Utilities managers	\$35.00	\$58.00	\$87.91
Managers in natural resources production and fishing	\$27.88	\$49.45	\$84.13
Managers in social, community and correctional services	\$30.77	\$41.83	\$79.33
Mathematicians, statisticians and actuaries	\$34.34	\$50.77	\$78.37
Social policy researchers, consultants and program officers	\$22.99	\$33.55	\$78.11

Source: Produced by Human Resources and Skills Development Canada's Labour Market Information Service, Report generated on November 16, 2022.

www.jobbank.gc.ca/LMI_report_area.do?&area=27236&reportOption=wage.

3.5 Labour Force Commute

This subsection aims to identify the most probable labour force recruitment area for Collingwood using commuting patterns. Tables 16 and 17 show commuting flows for persons reporting a “**usual place of work**” or “**place of residence**” in Collingwood from the 2021 Census. Please note, this survey was completed during the COVID-19 pandemic which significantly impacted the commuter data. A more fulsome note on data methodology is noted in the footnote below. Regardless, Table 16 begins with a profile of Collingwood residents commuting to work. The assessment reveals the following trends regarding labour force commuting:⁸

- The top three areas that Collingwood supplies labour to are: The Blue Mountains, Clearview, and Barrie.
- Collingwood exports approximately 34% of its resident labour with a usual place of work and males (37%) are slightly more likely to commute outside of Collingwood than females (29%).

Table 17 then profiles where those who work within Collingwood reside within their usual place of residence. The table illustrates that Collingwood attracts labour from across Simcoe County. Moreover, the commuting flow patterns indicate that more persons enter Collingwood for work than leave Collingwood for work, thus Collingwood is a net importer of labour.

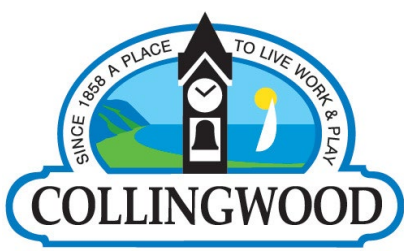
- Top recruitment areas for Collingwood are Wasaga Beach, Clearview, and The Blue Mountains.
- Collingwood imports 47% of its total workforce with a usual place of work.

⁸ **There are three important pieces to keep in mind when assessing the data:**

1) This information is from the 2021 Census from Statistics Canada. The numbers should not be directly contrasted with either Manifold or EMSI Analyst data, as they are from distinct years and reflect differing methodologies.

2) This data is representative of a snapshot in time of when the Census was taken (spring/early summer 2021). As such, commuting data was impacted by the pandemic, leading to a decrease in residents with a “usual place of work”. These numbers are valuable as relative measures (i.e., noting communities that supply/recruit the most labour to/from Collingwood. However, they likely undercount the total number of commuters to each community (including locally).

3) These numbers are representative of only those people with a usual place of work. Therein, there will be fewer total individuals reflected here because self-employed folks with no physical location, those working from home, or those with hybrid/varied workplaces will not be counted.



Town of Collingwood

2023 Community Profile

Table 16: Top Places to Work for Collingwood Residents, 2021

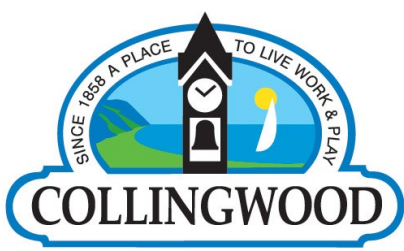
Top Places to Work for Collingwood Residents, 2021			
Place of Work	Total	Male	Female
Collingwood	4,255	2,000	2,255
The Blue Mountains	615	325	290
Clearview	265	135	135
Barrie	205	130	75
Wasaga Beach	160	45	115
Toronto	105	80	25
Innisfil	80	35	45
New Tecumseth	65	60	10
Mississauga	60	40	20
Meaford	55	10	45
Springwater	50	35	15
Residents with a usual place of work	6,400	3,160	3,185
Residents with a usual workplace outside of Collingwood	2,145	1,160	930
% Residents with a usual place of work outside of Collingwood	34%	37%	29%

Source: Statistics Canada, Commuting Flows Tables 2021.

Table 17: Place of Residence for Persons Working in Collingwood, 2021

Place of Residence for Persons Working in Collingwood, 2021			
Place of Residence	Total	Male	Female
Collingwood	4,255	2,000	2,255
Wasaga Beach	1,250	530	720
Clearview	1,080	400	680
The Blue Mountains	360	185	175
Meaford	235	120	115
Grey Highlands	195	70	125
Barrie	110	60	50
Springwater	70	35	35
Essa	50	30	20
Workforce with a usual place of work in Collingwood	7,965	3,580	4,340
Non-residents with a usual place of work in Collingwood	3,710	1,580	2,085
% Non-residents with a usual place of work in Collingwood	47%	44%	48%

Source: Statistics Canada, Commuting Flows Tables 2021.



3.6 Top Employers

Table 18 presents private sector employers employing the most residents within Collingwood.

Table 18: Private Sector Employers

Collingwood Private Sector Employers		
Name	Sector	Number of Employees (approximate)
NSG Pilkington Canada	327214	243
MacLean Engineering	541330	275
E3 Community Services (non-profit)	624310	192
Sensor Technology	334410	28
Tatham Engineering	541330	92
Greenland Group Consulting Engineers	541330	40
Arotech		20
Crozier and Associates	541330	119
Canadian Mist Distillers	312140	37
Architectural Glass of North America (AGNORA)	327214	76
Ainley Group	541330	34

Source: McSweeney and Associates from the Town of Collingwood.

Table 19 presents private sector employers employing the most residents within Collingwood.

Table 19: Top Public Sector Employers

Collingwood Top Public Sector Employers		
Name	Sector	Number of Employees (approximate)
Town of Collingwood	913910	290
Collingwood General Marine Hospital	622111	685
Georgian College	611210	19

Source: McSweeney and Associates from the Town of Collingwood.

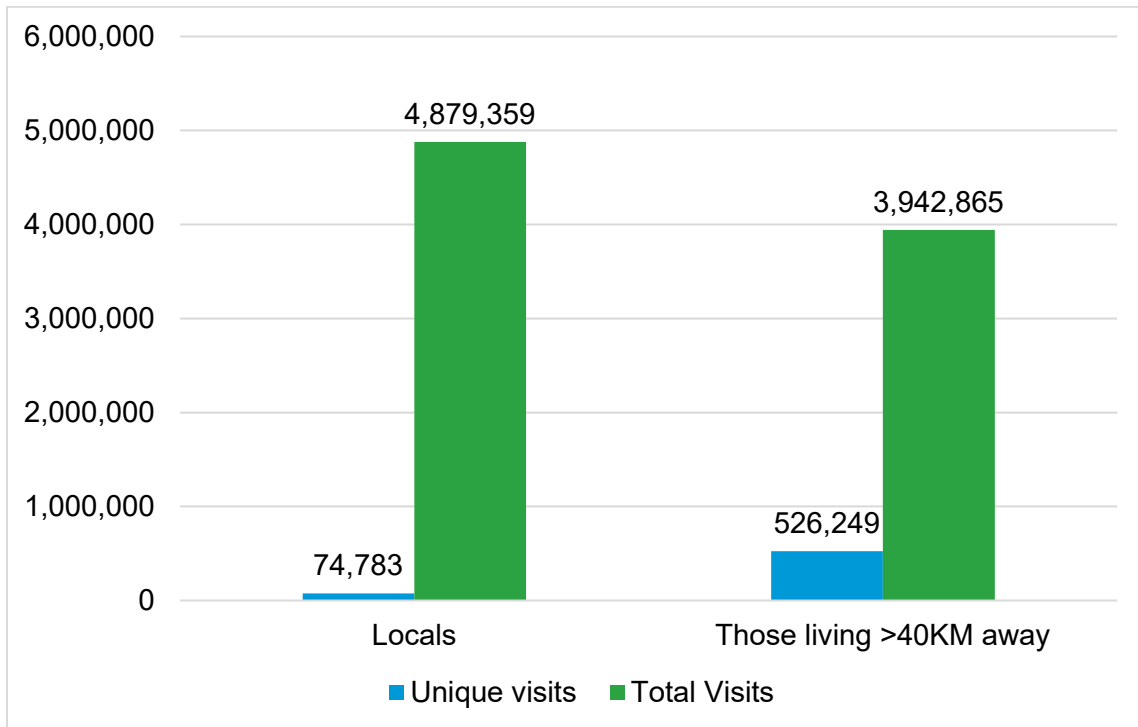


4. Tourism

Annually, outside of the pandemic, Collingwood is visited by over 600,000 unique people (i.e., if someone visits twice, they are only counted once). Of these unique daily visits, this includes over 500,000 people living more than 40 KM away from Collingwood. Figure 10 presents total and unique visitations to Collingwood during 2019.

In 2019 (pre-pandemic), total visitations (i.e., if someone visited three times, this are counted as three total visitations) amounted to 8,822,224. Those living more than 40 KM away from Collingwood accounted for nearly 4 million (3,942,865) total visits, suggesting that the average visitor to Collingwood accounted for nearly eight total visitations (i.e., they visited for a total of nearly eight days).

Figure 10: Total and Unique Visitations, by Visitor Proximity to Collingwood, 2019



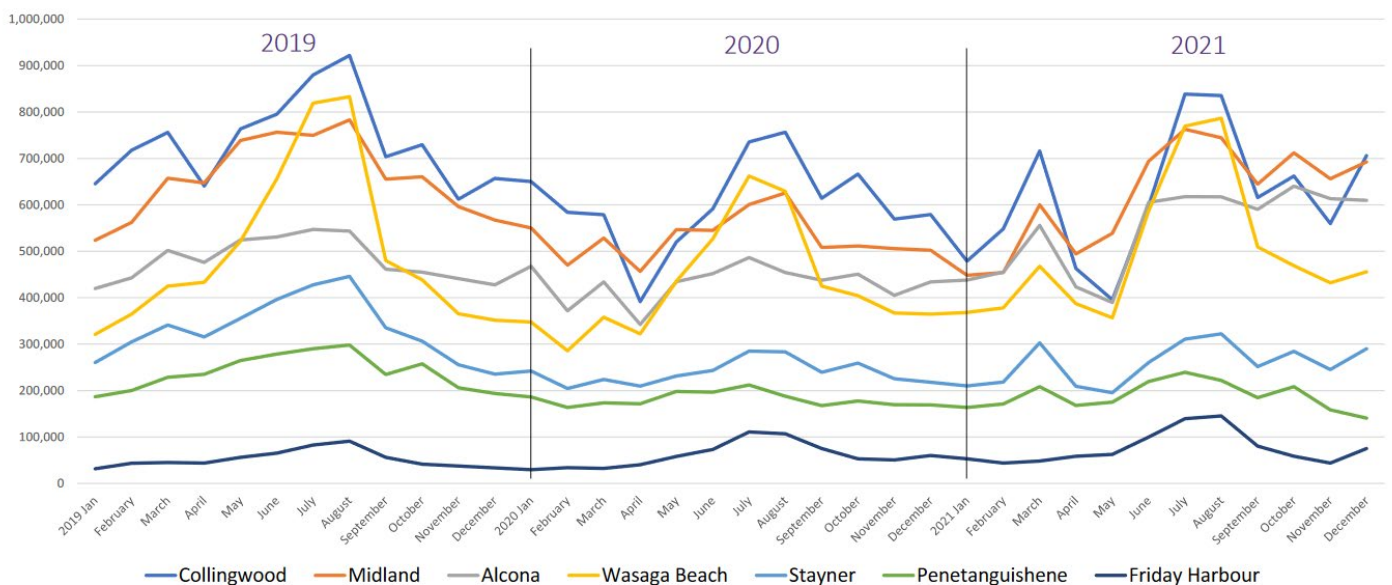
Source: Environics Analytics 2022.

4.1 Visitation Trends

Using visitor data we are able to outline which months see the largest influx of visitors to Collingwood, and which are slower months. Figure 11 presents visitation trends for seven communities (Collingwood, Midland, Alcona, Wasaga Beach, Stayner, Penetanguishene, and Friday Harbour) from 2019 through 2021. The figure identifies a few key trends:

- As expected, the summer months (June, July, and August) see the most total daily visits. In 2019 and 2021 total visitations during the summer months were considerably north of 800,000, with August 2019 surpassing 900,000 total visitations.
- Late spring and mid-fall see the smallest total visitation figures, with a rebound through core winter months likely due to the availability of winter activities.
- Understandably, visitation figures to Collingwood took a hit during the pandemic, with daily visits to Collingwood dropping significantly through 2020, especially at the beginning of the pandemic (April 2020). However, by 2021 those numbers had already largely rebounded to pre-pandemic figures.
- Collingwood sees a larger number of total visitors compared to surrounding Simcoe County communities, with similar patterns of ebbing and flowing depending on seasonality.

Figure 11: Visitation Trends – Daily Visits, Collingwood and Comparable Simcoe County Communities

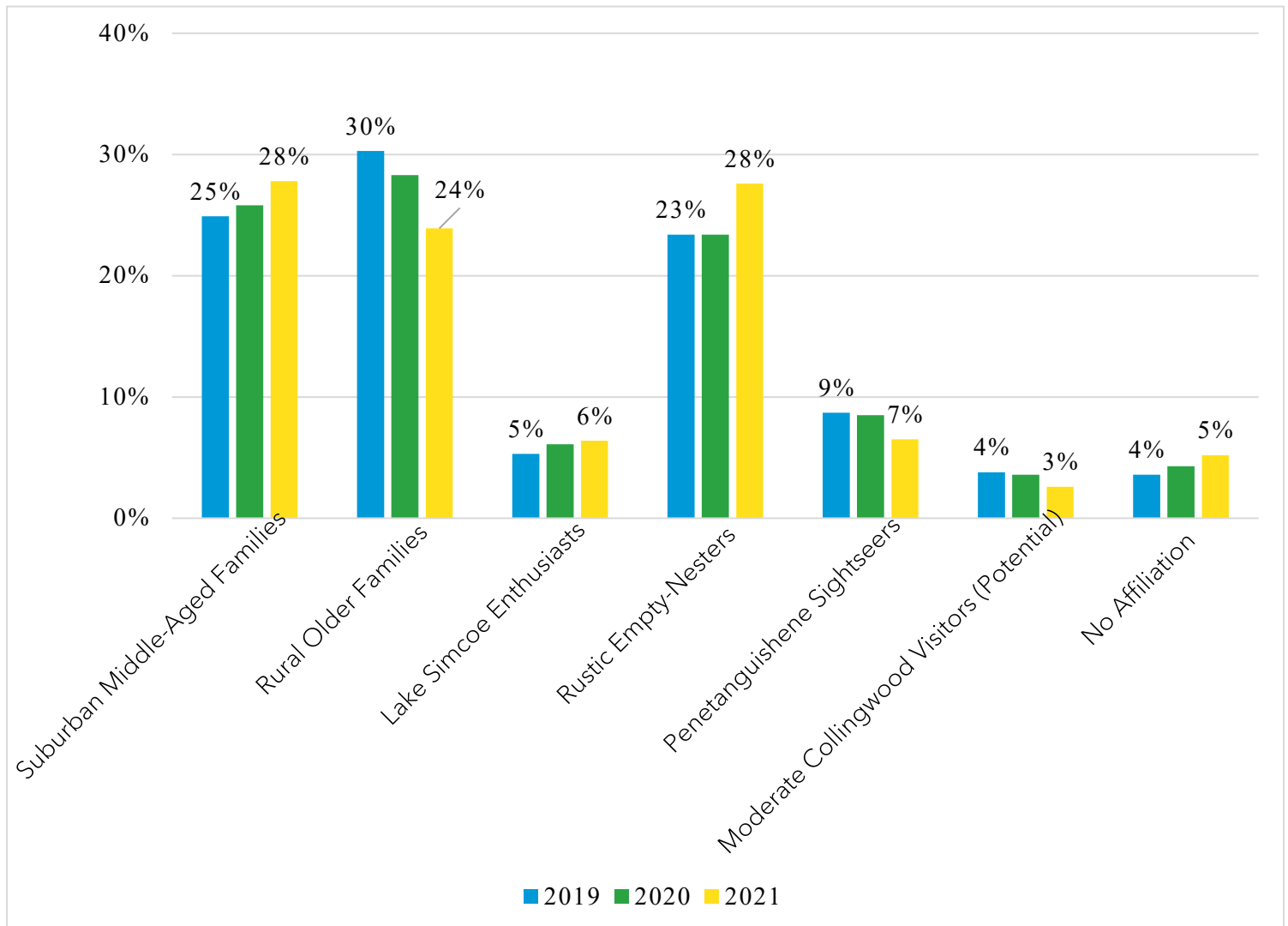


Source: Environics Analytics 2022.

4.2 Types of Visitors

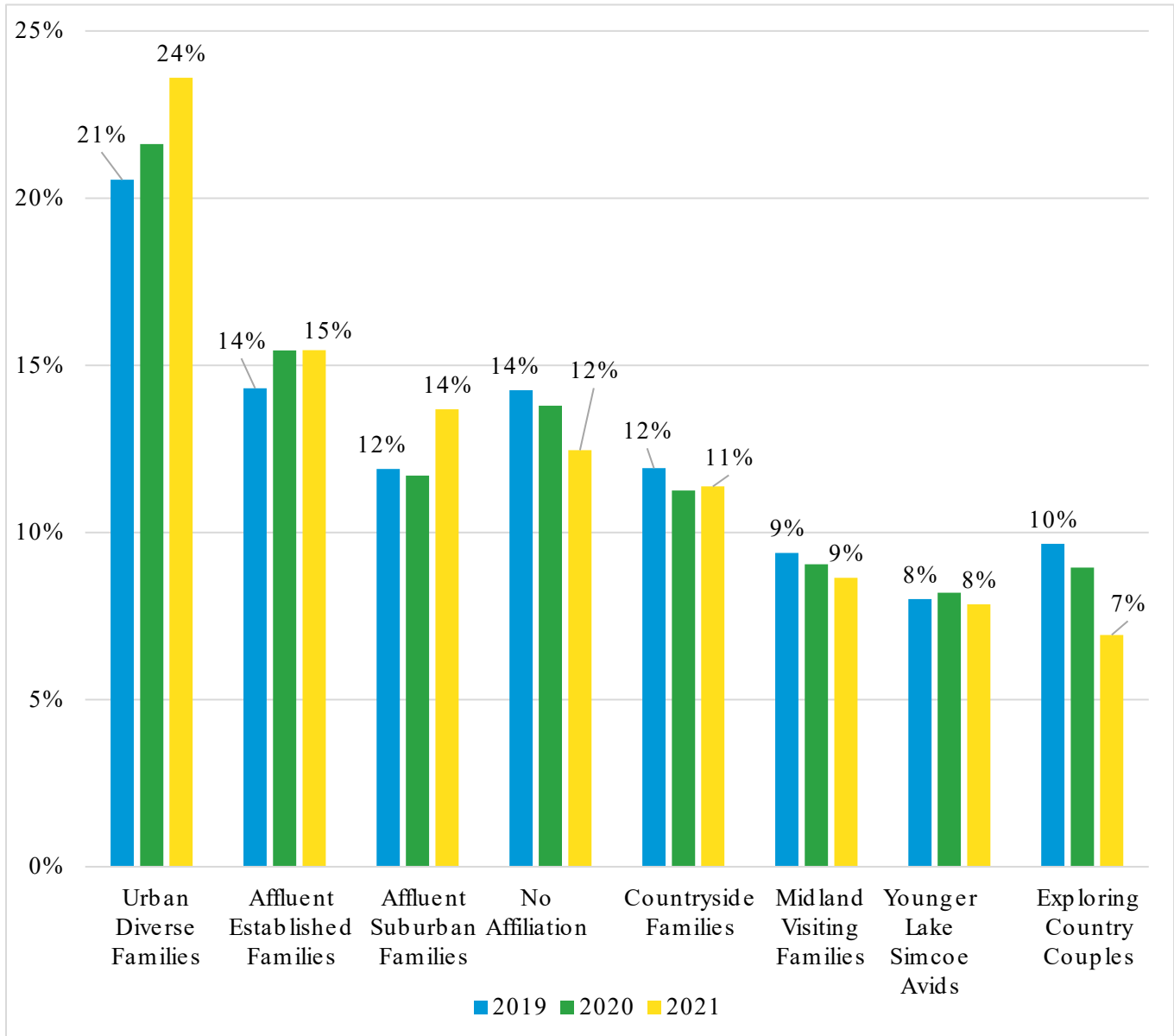
Understanding the types of visitors that travel to Collingwood, both locally and from abroad, is vital to understanding what businesses and activities visitors might be interested in. Figures 12 (Locals) and 13 (residents living >40 KM away) present visitor data by demographic classification.

Figure 12: Visitor Demographics, Locals



Source: Environics Analytics 2022.

Figure 13: Visitor Demographics, Those living >40KM Away from Collingwood



Source: Environics Analytics 2022.

4.3 Discover Collingwood Mobile App

The Discover Collingwood app is more than just a digital map. It offers several virtually guided tours with narration, images and text to enhance exploration. Harbour Hike, Heritage Walks, Architectural Tours, and a Good Food Stroll are the themes around which the tours and signage are designed. It's like having a local guide in your pocket! Download the Discover Collingwood app:

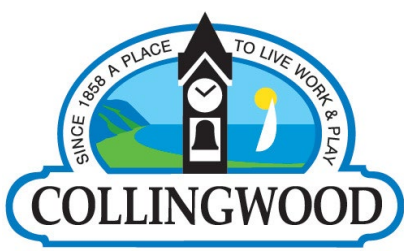
<https://livemorenow.ca/discover-collingwood/>

4.4 South Georgian Bay Tourism

South Georgian Bay Tourism (SGBT) has acted as a key supporter and advocate of the South Georgian Bay region. Formally, the organization was known as the Georgian Triangle Tourist Association (GTTA) and Visit South Georgian Bay. In 2019, South Georgian Bay Tourism officially went mobile. Their staff provides support to locals and visitors through digital resources, such as their website and social media accounts, as well as over the phone, e-mail, at local events, and through ambassador locations. SGBT operates in partnership with the municipalities of Collingwood, The Blue Mountains, Meaford, Wasaga Beach and as part of Ontario's Regional Tourism Organization 7 (RTO7).

Web: www.southgeorgianbay.ca





5. Transportation and Shipping

5.1 Highways

Major highways serving the region are Highway 26, connecting Collingwood northwest to Meaford and southeast to Highway 400 in Barrie, and Highway 400 in Barrie, which is the closest Trans-Canada Highway, 55km from Collingwood. Table 20 presents distance markers to major urban centres and Table 21 presents distances to major US border crossings.

Table 20: Distance to Urban Centres

Distance to Urban Centres		
Major Urban Centres	Kilometres	Miles
Barrie	55	34
New York, NY	893	555
Buffalo, NY	262	163
Kingston	394	244
Kitchener/Waterloo	142	88
London	244	151
Montreal	674	418
North Bay	289	179
Ottawa	484	300
St. Catharines	223	139
Sault Ste. Marie	607	377
Thunder Bay	1,309	813
Toronto	155	96
Windsor	421	262

Source: McSweeney and Associates from Google Maps.

Table 21: Distance to Major US Border Crossings

Distance to Major US Border Crossings		
Major Urban Centres	Kilometres	Miles
Massena/Cornwall	567	352
Ogdensburg/Prescott	490	304
Alexandria Bay/Ivy Lea	454	281
Lewiston/Queenston	231	143
Niagara Falls/Niagara Falls	232	144
Buffalo/Fort Erie	262	162
Detroit/Windsor	424	263
Port Huron/Sarnia	309	192
Sault Ste. Marie/Sault Ste. Marie	607	376
Grand Portage/Thunder Bay	1,309	812
International Falls/Fort Frances	1,650	1,023

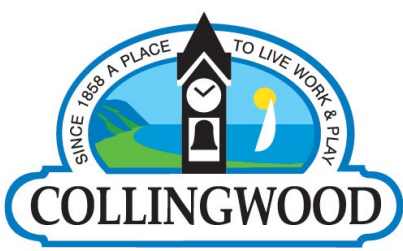
Source: McSweeney and Associates from Google Maps.

5.2 Rail Services

Collingwood is serviced most closely from two stations in Barrie.

The first station is the Barrie South GO Station Train Station, located at 833 Yonge Street, Barrie, Ontario. The station can be reached by phone at 416.869.3200 or toll free at 1.888.438.6646. The station's website is www.go transit.com/publicroot/en/travelling/stations.aspx?station=BSGO.

The second station is the Downtown Barrie GO Agency Bus and Train Terminal, located at 24 Maple Avenue, Barrie, Ontario. The terminal can be reached by phone at 416.869.3200 or toll free at 1.888.438.6646. The terminal's website is www.go transit.com/publicroot/en/travelling/stations.aspx?station=BAR1.



5.3 Collingwood Public Transit

Conventional Service

Colltrans, the Town of Collingwood's public transit system, provides a convenient alternative to driving within Collingwood. There are four regularly scheduled transit routes and the frequency of pickup at the terminal is currently every sixty minutes (changing to every 30 minutes Feb 1, 2023). The Colltrans Downtown terminal is located on the corner of Second Street and Pine Street adjacent to the municipal parking lot at 100 Pine Street. The bus terminal is equipped with a small heated/cooled indoor space with two public washrooms. The Town of Collingwood offers a transit link to The Blue Mountains and the Village, with connections available at the terminal to the County of Simcoe LINX service. Please visit www.collingwood.ca/public-transit for more details and changes to routes and schedules.

Bus services operate on all days except statutory holidays. For traveller convenience, all buses have bike racks. Buses are wheelchair accessible and may also be used for four wheeled motorized scooters, pull behind shopping carts, as well as strollers. The buses are all equipped with a passenger side access ramp which is available for use upon request as well as Q-STRAINT securement.

The public transit system runs seven days a week from 7:00am to 9:00pm. Fare for adults is \$2.00, for seniors \$1.50, students \$1.50, and those under five years old ride free.

Accessible Transit Service

TransitPLUS is a specialized transit service offering door to door public transportation for anyone who is unable to access conventional transit due to medical, physical, cognitive disabilities. TransitPLUS will Service all areas within the municipal boundaries of Collingwood and Wasaga Beach. In Clearview Township, service will be limited to only the areas currently serviced by Clearview Transit. New riders who have not used the Red Cross service will be required to pre-register by [submitting an application](#).

Please call 705.446.1196 to ask about availability for any questions involving services in Collingwood and around the Blue Mountain Link service area or visit www.collingwood.ca/transit

TransitPLUS operates seven days a week from 7:00 a.m. to 9:00 p.m., with fares of \$2.00 for adults and \$1.50 for seniors and students. Companions and Service Animals ride free with registered clients.

5.4 Airports

Collingwood is serviced by two airports within the region. The first is Owen Sound Billy Bishop Regional Airport, while the other is Pearson International Airport in Toronto. Table 22 presents information on the local airports.

Table 22: Regional Airports

Regional Airports			
Name	Location	Web	
Owen Sound Billy Bishop Regional Airport	#203807 Hwy 26 Owen Sound, ON N4K 5W4	www.flyowensound.com/	
Pearson International Airport	6301 Silver Dart Drive Mississauga ON L5P 1B2	www.torontopearson.com/#	

Source: McSweeney and Associates from Google Maps.



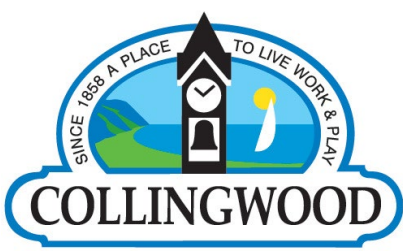
5.5 Ports

Table 23 presents information for each of the three ports within or near to Collingwood.

Table 23: Regional Ports

Regional Ports		
Name	Location	Web
Port of Collingwood	97 Hurontario Street Collingwood, ON L9Y 3Z5	www.collingwood.ca/collingwoodharbour
Meaford Harbour	3 St. Vincent Street Meaford, ON N4L 1A1	www.meaford.ca/meaford-harbour.html
Port of Owen Sound	Open for navigation 9 to 10 months of every year. Present docking space is 4500 feet. The largest of lake vessels and ships with 6.40 metres (21 foot) draft can be berthed. Grain, cement and salt are all shipped through the port regularly.	www.owensound.ca/market-accessability

Source: McSweeney and Associates from Google Maps.



6. Taxes and Utilities

6.1 Local Property Tax Rates

Table 24 presents local property tax rates for the Town of Collingwood.

Table 24: Local Property Tax Rates, 2022

Local Property Tax Rates, 2022	
Property Class	Total Tax Rates
Residential (RT)	1.156108%
Multi-Residential (MT)	1.156108%
Farmlands (FT)	0.289027%
Commercial (CT)	2.106098%
Commercial Vacant Land (CX)	2.106098%
Industrial Occupied (IT)	2.076206%
Industrial Vacant Unit/Land (IU)	2.076206%

Source: Town of Collingwood.

6.2 Federal and Provincial Tax Rates

Tables 25 and 26 provide federal and provincial corporate tax rates, while Table 27 provides income tax data and Table 28 presents sales tax rates. Please note that within Table 25, Ontario provides a manufacturing and processing tax credit that effectively reduces the corporate tax rate on the corporation's Canadian manufacturing and processing profits earned in the province to 10%.

Table 25: Combined Corporate Taxes – General Corporation (2021/2022)

Combined Corporate Taxes – General Corporation		
Corporate Tax Rates – Non-Canadian Controlled	2021	2022
Combined Federal and Provincial	%	%
General/Manufacturing and Processing/Investment	25.0	25.0
General; Active Business Income	26.5	26.5

Source: Revenue Canada.

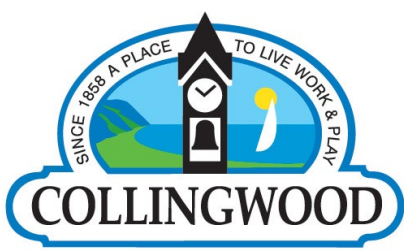


Table 26: Corporate Taxes – Canadian Controlled (2021/2022)

Corporate Taxes – Canadian Controlled		
Corporate Tax Rates - Canadian Controlled	2021	2022
Combined Federal and Provincial	%	%
Small Business Income up to \$500,000	12.2	12.2
General; Active Business Income	26.5	26.5
Investment Income	50.2	50.2

Source: Revenue Canada.

Within Table 27, Marginal tax rate for dividends is a percentage of actual dividends received (not grossed-up taxable amount). Marginal tax rate for capital gains is a percentage of total capital gains (not taxable capital gains). Gross-up rate for eligible dividends is 38%, and for non-eligible dividends is 15%.

Table 27: Personal Income Tax, 2022-2023

Personal Income Tax, 2022-2023									
Canada 2023 Marginal Tax Rates					Canada 2022 Marginal Tax Rates				
Income	Earnings		Canadian Dividends		Income	Earnings		Canadian Dividends	
2023 Taxable Income	Other Income	Capital Gains	Eligible	Non-Eligible	2023 Taxable Income	Other Income	Capital Gains	Eligible	Non-Eligible
first \$53,359	15.00%	7.50%	-0.03%	6.87%	first \$50,197	15.00%	7.50%	-0.03%	6.87%
over \$53,359 up to \$106,717	20.50%	10.25%	7.56%	13.19%	over \$50,197 up to \$100,392	20.50%	10.25%	7.56%	13.19%
over \$106,717 up to \$165,430	26.00%	13.00%	15.15%	19.52%	over \$100,392 up to \$155,625	26.00%	13.00%	15.15%	19.52%
over \$165,430 up to \$235,675	29.32%	14.66%	19.73%	23.34%	over \$155,625 up to \$221,708	29.38%	14.69%	19.81%	23.41%
over \$235,675	33.00%	16.50%	24.81%	27.57%	over \$221,708	33.00%	16.50%	24.81%	27.57%

Personal Income Tax, 2022-2023									
Canada 2023 Marginal Tax Rates					Canada 2022 Marginal Tax Rates				
Income	Earnings		Canadian Dividends		Income	Earnings		Canadian Dividends	
2023 Taxable Income	Other Income	Capital Gains	Eligible	Non-Eligible	2023 Taxable Income	Other Income	Capital Gains	Eligible	Non-Eligible
Basic Personal Amount									
Level		2023 Amount			2023 Tax Rate				
Federal		\$15,000			15%				
Ontario		\$11,865			5.05%				

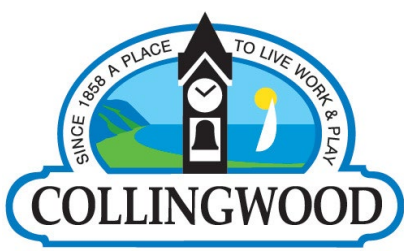
Source: www.taxtips.ca/taxrates/canada.htm.

Table 28: Sales Tax

Sales Tax Rates	
Sales Tax	2022/2023
HST (harmonized sales tax)	13%

Source: www.taxtips.ca/salestaxes/sales-tax-rates-2022.htm.





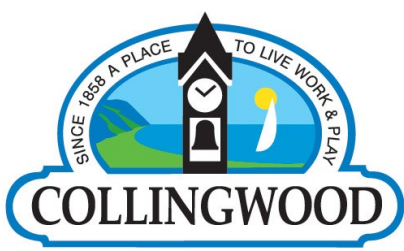
6.3 Waste Management

Households can deliver waste to the County of Simcoe Landfill Site # 2 Collingwood, at 470 10th Line, Collingwood, Ontario. The landfill can be reached by phone at 705.735.6901 and is open Monday to Friday 8:30 a.m. to 4:30 p.m. and Saturdays 8:00 a.m. to 4:00 p.m. The landfill is online at www.simcoe.ca/contact/swm/landfill/index.htm#.VGTJ4zTF98E. Table 29 presents facility rates.

Table 29: 2022 Solid Waste Management Facility Rate Schedule

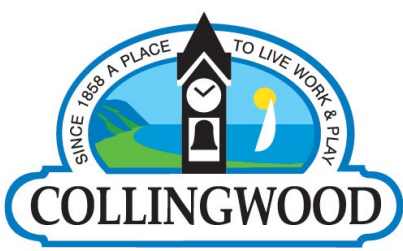
2023 Solid Waste Management Facility Rate Schedule		
Material Description Properly Prepared and Separated	Tonnage Rate (\$/Unit)	Volume Rate (\$/Unit)
Garbage, Clean Fill, Stumps, carpet, window glass, bulky rigid plastic, pressure treated wood, commercial organics Minimum Charge \$10 per load	\$155 per tonne	\$25/metre ³
Garbage (Compacted loads and heavy waste) Minimum Charge \$10 per load	N/A	\$75/metre ³
Asphalt shingles & drywall	\$75 per tonne	\$35/metre ³
Wood waste: clean dimensional lumber, coated and glued wood, brush and brush chips	\$75 per tonne	\$25/metre ³
CFC Appliances	\$15 each	\$15 each
Mattress or Box Spring	\$10 each plus tipping fees at \$155 per tonne	\$15 each
Mixed waste, contaminated soil, or difficult wastes Minimum Charge \$10 per load	\$310 per tonne	\$50/metre ³
Penalty charge - failure to pay	\$100 per incident (plus applicable tipping fees)	\$100 per incident (plus applicable tipping fees)
Improper drop-off of a hazard or difficult waste (example: ammunition, explosives, asbestos, propane tank, or hazardous waste)	\$250 per incident (plus costs incurred by the County)	\$250 per incident (plus costs incurred by the County)
Free diversion: scrap metal, leaf and yard waste, tires, electronic waste, blue box recyclables, textiles, MHSW, rubble	No Charge	No Charge

Source: www.simcoe.ca/dpt/swm/landfills.



Landfill notes:

1. All charges will be rounded down to the nearest dollar.
2. Tonnage rate to generally be utilized when possible (use of volume rate at Scale Attendant's discretion e.g. loads estimated less than \$5 in value).
3. Volume assessment is based on Site Attendant's measurement of load (m³ means cubic metres).
4. Only waste generated in the County of Simcoe is acceptable at County Waste Facilities. Proof of County residency is therefore required for use of facilities.
5. Clean fill and difficult wastes require preapproval by Site Supervisor. Services not available at all facilities.
6. Minimum Charge is only to be applied on chargeable garbage loads (e.g. no minimum applied if garbage bags properly tagged).
7. Forced Charge for failure to pay applies when customer refuses payment or leaves the facility without returning for payment by the end of the business day. Applicable tipping fees for load are applied in addition to the Forced Charge.



6.4 Communications Infrastructure

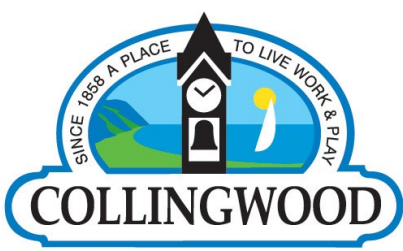
Table 30 presents communication service providers within Collingwood.

Table 30: Communications Infrastructure

Collingwood Communications Infrastructure	
Service	Company Name
Third-Party High-Speed Provider	TekSavvy
	Connect The Dots Fibre Communications
	Point to Point Communication
	Rural High Speed Internet
	Start Communications
Local High Speed Internet Provider	Bell
	Rogers
	Telus
Local Internet Provider	Bell
	Rogers
Landline Phone Services	Bell
	Rogers
Cable Services	Rogers
	Bell
Cell Phone Services	Bell
	Rogers
	Telus

Source: Town of Collingwood.





6.5 Electricity

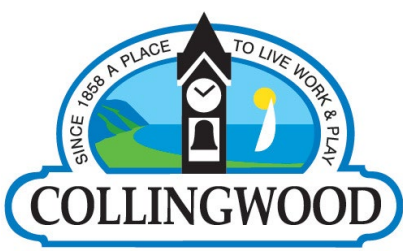
Table 31 presents sample commercial electricity rates within the Town of Collingwood, effective 2023. The service provider is EPCOR, available by phone at 705.445.1800, extension 7, or on the web at www.epcor.com.

For non-Regulated Price Plan (RPP) customers, as of January 1, 2021, a portion of renewable energy contract costs will be funded by the Ontario government instead of non RPP customers. This will lower electricity bills for customers who do not participate in the Regulated Price Plan or receive the Ontario Electricity Rebate by reducing Global Adjustment (GA) costs.

Non-RPP Class A and Class B customers could see savings of about 16 per cent on their bills in relation to the GA costs, before the recovery of the deferred GA amount. Actual savings will vary depending on customers' location and electricity consumption.

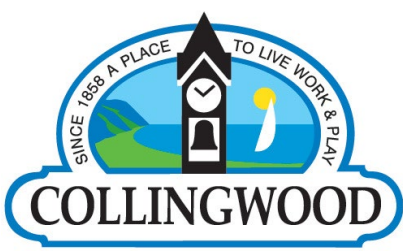
Table 31: Commercial Electricity Rates, effective January 1, 2023

2023 Commercial Electricity Rates	
Category	Billing Rates
Tiered Prices	
Tier 1	8.7¢/kWh – for the first 750 kWh consumed per month
Tier 2	10.3¢/kWh – for electricity used above 750 kWh per month
General Service Less Than 50 kW	
Regulated Price Plan (RPP) - Time of use Effective February 23, 2023	On Peak: 15.1¢/kWh Mid Peak: 10.2¢/kWh Off Peak: 7.4¢/kWh
Distribution Fixed Charge (based on 30 day month)	\$23.07
Rate Rider for Recovery of COVID-19 Forgone Revenue from Postponing Rate Implementation	\$0.20



2023 Commercial Electricity Rates

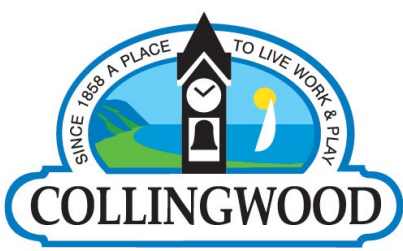
Category	Billing Rates
Smart Meter Entity Charge	\$0.43
Distribution Volumetric Rate (per kWh)	\$0.0153
Low Voltage Service Rate (per kWh)	\$0.0014
Rate Rider - Disposition of Global Adjustment - Non-RPP only (per kWh)	\$0.0015
Rate Rider - Disposition of LRAMVA (per kWh)	\$0.0010
Rate Rider - Disposition of Deferral/Variance Accounts (per kWh)	\$0.0048
Rate - Rider - Application of Tax Change (per kWh)	\$0.0001
Transmission Network Service Rate (per kWh*)	\$0.0083
Transmission Connection Service Rate (per kWh*)	\$0.0042
Wholesale Market Service Rate (per kWh*)	\$0.0030
Capacity Based Recovery - Class B Customers (per kWh*)	\$0.0004
Rural Rate Protection Charge (per kWh*)	\$0.0005
Standard Service Supply Admin Charge (per month)	\$0.25
General service > 50 kw (interval and non-interval) rates	
Distribution Fixed Charge (based on 30 day month)	\$110.21



2023 Commercial Electricity Rates

Category	Billing Rates
Rate Rider for Recovery of COVID-19 Forgone Revenue from Postponing Rate Implementation	\$0.96
Distribution Volumetric Rate (per kW)	\$3.6042
Low voltage service rate (per kW)	\$0.5215
Rate Rider - Disposition of LRAMVA (per kW)	\$0.0561
Rate Rider - Disposition of Global Adjustment (per kW)	\$0.0015
Rate Rider for Recovery of COVID-19 Forgone Revenue from Postponing Rate Implementation (per kW)	\$0.0634
Rate Rider - Disposition of Deferral/Variance Accounts (non WMP) (per kW)	\$(0.0007)
Rate Rider - Application of Tax Change (per kWh)	\$0.0211
Transmission Network Service Rate (per kW)	\$3.2679
Transmission Connection Service Rate (per kW)	\$1.7842
Wholesale Market Service Rate (per kWh*)	\$0.0030
Capacity Based Recovery Charge (per kWh*)	\$0.0004
Rural Rate Protection Charge (per kWh*)	\$0.0005
Standard Service Supply Admin Charge (per month)	\$0.25

Source: www.epcor.com/account-billing/understanding-your-bill-collingwood/rates/Pages/commercial-rates.aspx.



6.6 Natural Gas

Table 32 similarly presents sample natural gas rates for commercial/industrial customers within the Town of Collingwood, effective 2023. The service provider is Enbridge Gas, available by phone at 1.866.763.5427 or on the web at www.enbridgegas.com.

Table 32: Natural Gas Rates, Commercial and Industrial, January 2023

2023 Natural Gas Rates, Commercial and Industrial	
Commercial and Industrial Rates – Rate 6	
Monthly Charges	Monthly Rates
Customer Charge	\$77.58 Monthly Fee
Gas Supply Charge	21.2899 ¢/m ³
Delivery to You	See breakdown below*
Facility Carbon Charge (included in Delivery to You on the bill)	0.0070 ¢/m ³
Federal Carbon Charge	9.7900 ¢/m ³
Transportation to Enbridge	5.0933 ¢/m ³
Delivery to You Breakdown: Amount of gas used per month	Cost in cents per cubic
First 500	12.1576 ¢/m ³
Next 1050	9.7649 ¢/m ³
Next 4500	8.0893 ¢/m ³
Next 7000	7.0128 ¢/m ³
Next 15250	6.5344 ¢/m ³
Over 28300	6.4143 ¢/m ³
Components of Cost Adjustment	Cost in cents per cubic

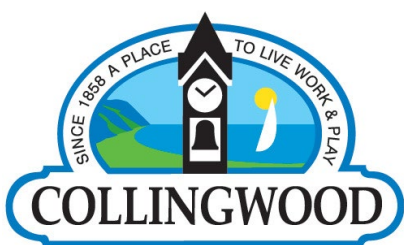
2023 Natural Gas Rates, Commercial and Industrial

Commercial and Industrial Rates – Rate 6

Monthly Charges	Monthly Rates
Transportation	(0.0603) ¢/m ³
Delivery	(0.2259) ¢/m ³

Source: www.enbridgegas.com/Understanding-gas-rates.





6.7 Water and Wastewater Rates

Table 33 presents water and wastewater rates for the Town of Collingwood, again effective as of January 1, 2022. The service provider is Collingwood Public Utilities, available by phone at 705.445.1581 or on the web at:

www.collingwood.ca/town-services/water-sewer-services.

Purchasing a water meter costs \$410 for those under 3/4".

Within Table 33, class one refers to accounts paying with a fixed monthly charge, while class two refers to those accounts paying by consumption charge rates.

Table 33: Monthly Water and Wastewater Rates, 2022

2022 Monthly Water and Wastewater Rates and Structure			
Class	Account	Water	Wastewater
Class one	Up to 1 1/4 inch	\$18.33	\$35.00
Class one	1 1/4 inch	\$23.16	\$44.33
Class one	1 1/2 inch	\$35.15	\$66.49
Class one	2 inch	\$51.70	\$97.99
Class one	3 inch	\$77.32	\$146.99
Class one	4 inch	\$117.18	\$221.64
Class one	6 inch	\$176.13	\$333.60
Class one	8 inch	\$234.34	\$444.44
Class one	10 inch	\$352.24	\$668.40
Class two	Tier 1: 0-8m ³ per month	\$0.99 per m ³	\$1.00 per m ³
Class two	Tier 2: 8-15m ³ per month	\$1.04 per m ³	\$1.05 per m ³
Class two	Tier 3: 15-150m ³ per month	\$1.14 per m ³	\$1.15 per m ³
Class two	Tier 4: >150m ³ per month	\$0.84 per m ³	\$0.85 per m ³

Source: Town of Collingwood.

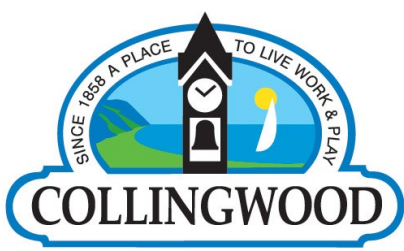
7. Building and Development Related Fees

7.1 Classes of Permits and Fees

Table 34 presents permit fees related to new buildings, additions, and Mezzanines. Within the table, Group A refers to assembly buildings, Group B refers to detention, care and treatment and care buildings, Group C is residential, Group D is business and personal service buildings, Group E is mercantile buildings, and Group F refers to industrial buildings.

Table 34: Planning Fees for New Buildings, Additions and Mezzanines

Planning Fees for New Buildings, Additions and Mezzanines			
Class of Work	Itemized Numbered	Type of Work	Permit Fee (\$/ft ²)
Group A	01	Finished	\$1.06
Group A	02	Shell	\$1.00
Group A	03	Interior Alterations, Renovations and Tenancy Work	\$0.59
Group B	04	Finished	\$1.17
Group B	05	Shell	\$1.00
Group B	06	Interior Alterations, Renovations and Tenancy Work	\$0.59
Group C	07	Detached, Semi-detached, Row Houses	\$1.17
Group C	08	Pre-fabricated Detached Dwelling	\$0.88
Group C	09	Multi-Unit Buildings, Motels, Hotels	\$1.17
Group C	10	Interior Alterations, Renovations	\$0.59
Group D	11	Finished	\$1.17
Group D	12	Shell	\$1.00
Group D	13	Interior Alterations, Renovations and Tenancy Work	\$0.59
Group E	14	Finished	\$1.17
Group E	15	Shell	\$1.00
Group E	16	Interior Alterations, Renovations and Tenancy Work	\$0.59
Group F	17	Finished	\$0.88
Group F	18	Shell	\$0.77



Planning Fees for New Buildings, Additions and Mezzanines			
Class of Work	Itemized Numbered	Type of Work	Permit Fee (\$/ft ²)
Group F	19	Interior Alterations, Renovations and Tenancy Work	\$0.47
Group F	20	Specialized Industrial Buildings	\$0.88
Group F	21	Warehouses	\$0.88
Group F	22	Underground Parking Garages	\$1.47

Table 35 presents permit fees related to miscellaneous work. Within the table:

- Group A refers to work where a stand alone permit is needed.
- Group B refers to demolition work.
- Group C is for mechanical and fire protection systems.
- Group D is plumbing related.
- Group E relates to private on-site sewage systems.
- Group F is designated structures.
- Group G is for temporary buildings.
- Group H is for other construction.
- Group I is for administrative charges.
- Group J is for agreements.
- Group K is for alternative solutions.
- Group L relates to compliance structures.
- Group M notes conditional building permits.
- Group N highlights inspection fees.
- Group O is for lot grading.
- Group P is for any revisions to a reviewed permit drawing.

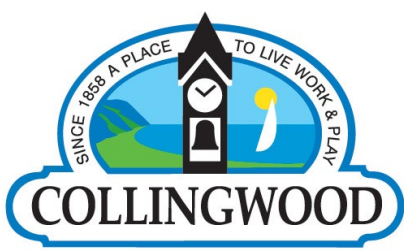
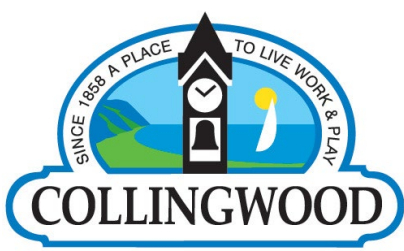


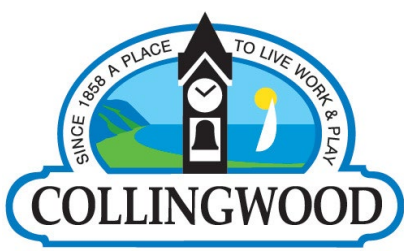
Table 35: Miscellaneous Work – Stand Alone Permits

Permit Fees for Miscellaneous Work – Stand Alone Permits			
Group	Itemized Number	Class of Permit	Fee (\$)
Group A	23	Accessory Apartment Unit	\$588.62
Group A	24	Accessory Building - Residential (Garage, Shed, etc.)	\$147.16
Group A	25	Decks/Porches (unenclosed) - Residential	\$147.16
Group A	26	Fire Code Retrofit (9.3. OFC)	\$588.62
Group A	27	Fire Code Retrofit (9.8. OFC)	\$588.62
Group A	28	Fire Code Retrofit/Repair - all other	\$588.62
Group A	29	Finished Basement - Residential	\$353.17
Group A	30	Fireplaces, Wood Burning Stoves	\$147.16
Group A	31	Move or Relocate a Building	\$147.16
Group A	32	Portable Classrooms	\$294.31
Group B	33	Residential House	\$176.58
Group B	34	All Other Buildings 1.2.2.3.(1) OBC	\$353.17
Group B	35	Building located on property subject to the <i>Heritage Act</i>	\$2,354.46
Group C	36	Heating, Ventilation, Air Conditioning (non-House category)	\$412.04
Group C	37	Fire Alarm System (New or Replacement)	\$412.04
Group C	38	Fire Sprinkler System (New or Replacement)	\$588.62
Group C	39	Commercial Cooking Exhaust and Ventilation System	\$470.89
Group C	40	Spray Booth, Dust Collector System	\$412.04
Group D	41	Backflow Preventer	\$117.73
Group D	42	Interceptors (Grease or Oil)	\$176.58
Group D	43	New or Repair Sanitary Service: Residential	\$176.58
Group D	44	New or Repair Water Service: Residential	\$176.58
Group D	45	Plumbing - Internal	\$147.16
Group D	46	Rain Water Harvesting System	\$58.86
Group D	47	Site Servicing: Private Property	\$9.11 for each \$1,000 of construction value



Permit Fees for Miscellaneous Work – Stand Alone Permits

Group	Itemized Number	Class of Permit	Fee (\$)
Group E	48	New or Replacement Sewage System	\$588.62
Group E	49	Part 11 Performance Level Review for Building Expansion	\$412.04
Group E	50	Septic Repair	\$294.31
Group E	51	Septic Tank Decommissioning	\$58.86
Group E	52	Septic Tank Replacement	\$176.58
Group E	53	Class 5 Sewage System and Agreement	\$588.62
Group F	54	Public Pool/Spa	\$470.89
Group F	55	Retaining Wall	\$353.17
Group F	56	Signs Regulated by the <i>Building Code</i>	\$353.17
Group F	57	Solar Collector - Residential	\$58.86
Group F	58	Solar Collector - Non -Residential	\$353.17
Group F	59	A Structure Supporting A Wind Turbine(Output greater than 3kW)	\$588.62
Group G	60	Tents and Stages up to 225m ² (2,242ft ²)	\$147.16
Group G	61	Tents and Stages greater than 225m ² (2,242ft ²)	\$235.44
Group H	62	Balcony guard replacements, balcony repairs, canopies, parking garage repairs or other repairs and other construction not set out in items A through H	\$12.69 for each \$1,00 of construction value
Group I	63	Building Code Act - Order	\$353.17
Group I	64	Building Code Act - Stop Work Order	\$588.62
Group I	65	Building Code Act - Unsafe Building Order	\$588.62
Group I	66	Deferral of Revocation fee	\$117.73
Group I	67	Dormant Building Permit	\$117.73
Group I	68	Permit File Retrieval Fee	\$117.73
Group I	69	Transfer of Permit Application or Building Permit	\$117.73
Group I	70	Scanning and conversion of paper documents to electronic format	\$5.70 per page
Group J	71	Class 5 Sewage System (Holding Tank) Agreement	\$588.62
Group J	72	Class 5 Sewage System (Holding Tank) Extension	\$176.58



Permit Fees for Miscellaneous Work – Stand Alone Permits

Group	Itemized Number	Class of Permit	Fee (\$)
Group J	73	Limiting Distance Agreement	\$588.62
Group K	74	All Buildings/systems under Part 9 of the Building Code	\$882.92
Group K	75	All other Buildings/systems	\$1,177.23
Group K	76	Building located on property subject to the Heritage Act	\$176.58
Group L	77	AGCO Agency Letter - Active Building Permit	\$117.73
Group L	78	AGCO Agency Letter - No Active Building Permit	\$146.05
Group L	79	Building Permit Compliance Letter	\$117.73
Group L	80	Private On-Site Sewage System Compliance Letter	\$235.44
Group M	81	New House	\$353.17
Group M	82	All Buildings	10% of full permit fee
Group M	83	An Amendment to Conditional Building Permit Agreement	\$117.73
Group N	84	Additional Occupancy Inspection	\$117.73
Group N	85	Refundable Inspection Fee	\$588.62
Group N	86	Re-Inspection Fee	\$117.73
Group O	87	Grading Deposit: New House or House addition greater than 400ft ²	\$3,418.70
Group P	88	Major Revision up to 3 hours review time	\$294.31
Group P	89	Major Revision for each hour after 3 hours review time	\$147.16 per hour
Group P	90	Minor Revision	\$58.86

Source: Town of Collingwood.

Figure 14 presents additional local development charges for 2023.

For further information, please contact: Collingwood's Manager of Economic Development, 105 Hurontario Street, PO Box 157, Collingwood, ON, L9Y 3Z5.
 Phone: 705.445.8441 x7421
 Email: dobusiness@collingwood.ca
 Web: www.livemorenow.ca

Figure 14: Development Charges Local 2023

TOWN-WIDE DEVELOPMENT CHARGES
EFFECTIVE JANUARY 1, 2023 TO DECEMBER 31, 2023

SERVICE	RESIDENTIAL				NON-RESIDENTIAL
	Single-Detached Dwelling & Semi-Detached Dwelling	Apartments		Other Multiples	(Per sq. m of Gross Floor Area)
		2 Bed-room +	Bachelor & 1 Bed-room		
Municipal Wide Services	(\$)	(\$)	(\$)	(\$)	(\$)
Administration	197	119	68	149	0.96
Fire Protection Services	1,320	792	459	994	5.91
Indoor Recreation Services	3,928	2,359	1,368	2,965	0.00
Library Services	1,133	680	394	855	0.00
Municipal Parking	704	423	245	532	3.20
Outdoor Recreation Services	7,196	4,323	2,506	5,427	0.00
Police Protection Services	398	238	136	299	1.98
Roads & Related	9,343	5,614	3,254	7,048	50.47
Transit	437	262	153	329	2.15
Total Municipal Wide Services	24,656	14,810	8,583	18,598	64.67
Urban Services					
Wastewater Services	8,966	5,386	3,122	6,764	49.08
Water Services	7,285	4,375	2,535	5,494	39.14
Total Urban Services	16,251	9,761	5,657	12,258	88.22
Grand Total Rural Area	24,656	14,810	8,583	18,598	64.67
Grand Total Urban Area	40,907	24,571	14,240	30,856	152.89

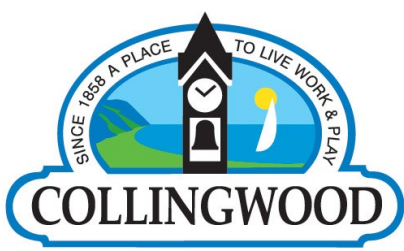
BLACK ASH CREEK AREA SPECIFIC DEVELOPMENT CHARGES
EFFECTIVE JANUARY 1, 2023

SERVICE	RESIDENTIAL AND NON-RESIDENTIAL DEVELOPMENT
Storm Water Drainage	per net developable acre \$7,557.00

Additional Information: This pamphlet is intended to give an overview of development charges. For more complete information, reference should be made to the *Development Charges Act, 1997* and the Background Studies for the respective by-laws.

Source: Town of Collingwood:

www.collingwood.ca/sites/default/files/docs/dc_leaflet_jan_1_23_-_mq.pdf.



8. Business Support Programs and Services

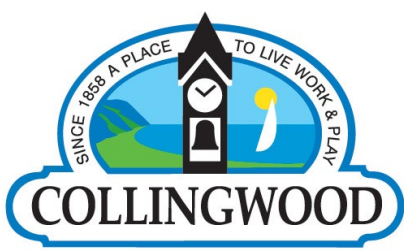
8.1 The Business Development Centre

The Business Development Centre (BDC) is a collaborative project between the Town of Collingwood, the Downtown Collingwood Business Improvement Area (BIA), the provincially supported Small Business Enterprise Centre (SBEC), and the federally supported Community Futures South Georgian Bay (CFSGB). The BDC also works with several other local and regional partners, including:

- Georgian College.
- South Georgian Bay Tourism.
- Blue Mountain Village Association.
- Blue Mountain Resort.
- Simcoe County.
- Town of Meaford, Wasaga and Thornbury, as well as Clearview Township.
- RTO7.
- The Collingwood Chamber of Commerce.

The Business Development Centre is dedicated to the economic growth of the South Georgian Bay area. Two key platforms will achieve this: helping businesses start-up and grow and increasing the profile of the region as a world class tourist destination.

The BDC encourages a collaborative approach across economic development organizations in the region to help start-ups, small, and large companies grow. This will be accomplished by building strategic alliances, providing management assistance, mentorship and educational programs, funding assistance, networking and other resources for business owners and entrepreneurs.



Tourism Marketing

Working with partners in Collingwood, the County, and the broader region, the BDC, along with its partners, help to increase the attractiveness of the area as a 4-season destination. This will be achieved by collaborating with regional partners to organize cornerstone and specialty events, promoting the seasonal attractions through coordinated marketing campaigns, and measuring the impact on tourism traffic and spending.

The BDC Partners include the Town of Collingwood Economic Development department, Community Futures South Georgian Bay, The South Georgian Bay Small Business Enterprise Centre, and the Downtown Collingwood Business Improvement Area. Details regarding each of the partners are presented below.

Town of Collingwood Economic Development

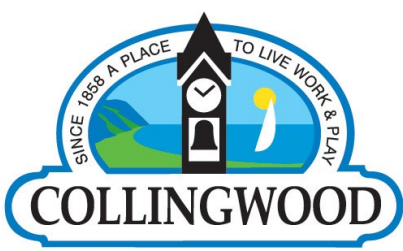
- Strategic planning to promote the Town, the area, and its attractions.
- Tourism enhancement and business development.
- Community branding and image management.
- Economic Development Strategy development and action planning.
- Stakeholder engagement.
- Work closely with the Mayor, Council, CAO, senior staff, and Parks, Recreation and Culture department on joint initiatives.

Collingwood Business Success Stories

- As one of the top places in Ontario to open and operate a small business, Collingwood boasts a growing population and a thriving business community. Collingwood continues to rank among the top communities in Canada for entrepreneurship. In recent rankings, the Canadian Federation of Independent Business (CFIB) named us the #1 community for entrepreneurs in Canada. We collect and share our business success stories to inform and inspire.
<https://livemorenow.ca/stories/>

Celebrating your business milestones

- Whether it's a new business opening, a business expansion or an anniversary, each milestone your business achieves is deserving of recognition and will inspire the businesses around you in this great community we have chosen to call home. Our Celebration Kit is available on request to book, and includes



branded ribbon and 30" branded scissors. If you would like the Mayor or their designate to attend your celebration, submit the **Request the Mayor and/or Celebratory Kit Form** at <https://livemorenow.ca/ribbon-cutting-ceremony/>

Council Informational Tours

- Collingwood Town Council is interested in knowing more about your business! Would you like to invite members of the Collingwood Town Council to tour your business premises? Please email **DoBusiness@Collingwood.ca** to connect with the Economic Development team and schedule an opportunity. <https://livemorenow.ca/ribbon-cutting-ceremony/>

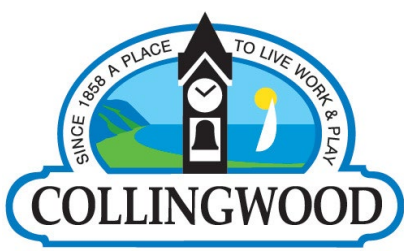
Economic Development 60-Second News Update

- The weekly 60 Second Business Update is produced by Economic Development and sent out via email to a local business database of more than four thousand subscribers. It's a newsletter with relevant and up-to-date information, opportunities and resources to support Collingwood business owners. You can subscribe to the 60-Second Business update at <https://livemorenow.ca/connect-with-us/>. Select **Connect With Us** and choose **Sign Up for the Collingwood Weekly 60-Second Newsletter** from the **I'm looking to.....** dropdown menu.

Community Futures South Georgian Bay

The Community Futures South Georgian Bay (formerly known as Centre for Business and Economic Development) is a not-for-profit Community Futures Development Corporation:

- Governed by a community-based volunteer Board of Directors.
- Serving the areas and municipalities of South Georgian Bay and Dufferin County.
- Helping to develop and diversify the local economy through investment in Small Business, Business Services and Support for Community Economic Development.
- Offering a full range of business services for new and existing businesses including:
 - Business Loans up to \$300,000.
 - Business Coaching.



- Business Mentoring.
- Workshops and Training.

The South Georgian Bay Small Business Enterprise Centre

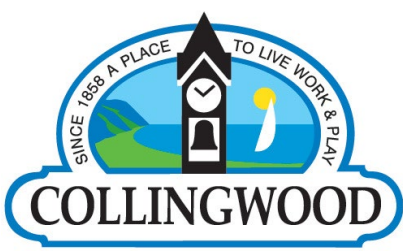
- Free consultations with a team of business consultants.
- Acts as a resource centre for entrepreneurs and organizes informative workshops and event specifically designed to meet the needs of small businesses.
- Provides information on business permits, licenses, registration, regulations and other forms and documents required to start and run a business.
- Review of business plans and supports in the planning process.
- Mentorship programs.
- Delivers Digital Main Street and Digital Service Squad support programs.
- Copyright, patent and trademark information.
- Summer Company and Starter Company Plus grant programs.
- Started in 2008, the SBEC welcomes all enquiries and is proud to put entrepreneurship first.

The Downtown Collingwood Business Improvement Area

- Collingwood Downtown is a Municipal Local Board established for the main purpose of revitalizing the central business district of the Town of Collingwood and was designated as a Business Improvement Area (BIA) through the Ontario Municipal Act and a town of Collingwood bylaw originally enacted in 1977.
- In 2004, an expansion process was undertaken and increased the original area of the BIA to mirror the core area that is designated provincially as a Heritage District. A further expansion was completed in 2016, which increased the BIA area to include the new waterfront commercial development.
- The Downtown is also nationally recognized a “Historic Place”, the first heritage district to ever be given that designation.
- Collingwood Downtown is governed by a volunteer Board of Management consisting of nine members. Eight members are elected from the Downtown business community and property owners, and one is a council representative. The election is conducted during the municipal election year, and the results are then forwarded to Council for appointment.

- The Collingwood BIA is comprised of more than 400 business members, plus 175 property owners, employing approximately 2,200 full and part-time staff. The 2022 BIA commercial assessment is \$132,378,900.
- The BIA has invested millions of dollars in the core area through the special yearly levy as well as additional monies raised through sponsorships, grants, and special activities fees.
- Staging and promotion of a program of special events and tourism drivers, such as the seasonal Farmers' Market, Art on the Street, Local Live Lunch and annual Christmas Season Launch and Santa Claus Parade.
- Marketing the district and the community through print, television, radio and digital platforms.
- Keeping the district clean and maintained beyond the municipality's standard level of service, as well as providing a seasonal décor program.





8.2 The Chamber of Commerce

The Collingwood Chamber of Commerce serves Collingwood's business community with the invaluable input of their Board of Directors, volunteers, members, and other stakeholders. The Chamber has become the voice of Collingwood's business community, and one of the largest and most active Chambers of Commerce in the region. Over 500 members strong, the Collingwood Chamber constantly evaluates and formulates policy and positions on a vast array of business issues based on member needs.

The Chamber also provides a broad spectrum of benefits for small businesses and medium to large sized corporations alike. Whether it be preparing strategic submissions to the Federal, Provincial or Municipal government on issues such as changes to Health Care, discussions with officials concerning Business Tax, or providing input on local issues such as tourism, the Collingwood Chamber of Commerce is a strong voice of advocacy on issues concerning business.

Mission Statement: Dedicated to the promotion and advocacy of Collingwood and area business interests, by representing the needs and views of our members and providing services and programs that will enhance and further advance the economic health and vitality of the local business community.

The types of customers the Chamber services include:

- The general local public who live here and need contact information about other businesses or the Town.
- Tourists looking to visit the area.
- People who are relocating to the area and need information.
- Businesses that want to start up business and are looking for a location, or to network, or about financial help.
- Businesses that currently operate in and around our area.



8.3 Support Organizations

Table 36 presents information regarding government and not-for-profit support organizations available within the Town of Collingwood.

Table 36: Support Organizations

Support Organizations			
Organization	Contact	Address	Website
Town of Collingwood	705.445.1030 705.445.2448 (fax)	PO Box 157, 97 Huronario Street	www.livemorenow.ca
Service Canada	1.800.622.6232	44 Hurontario Street	www.servicecanada.gc.ca
Service Ontario	General: 705.445.3530 Health Card: 1.888.376.5197 Driver and vehicle: 1.800.387.3445	Unit 6, 191 Huronario Street	www.ontario.ca/serviceontario
South Georgian Bay Small Business Enterprise Centre	705.446.3355 sbec@collingwood.ca	PO Box 197, 105 Huronario Street	enterprisecentre.ca
Community Futures South Georgian Bay	705.445.8410 info@cfsouthgeorgianbay.ca	Box 74, 105 Huronario Street	cfsouthgeorgianbay.ca
Canada Post	1.800.267.1188 1.866.607.6301	33 Hurontario Street, Collingwood 175 First Street	www.canadapost.ca
Business Enterprise Resource Network (BERN)	705.445.7333	Suite 206, 1 First Street	www.selfemploymentassistance.ca
County of Simcoe	705.726.9300 1.866.893.9300 lisa.mchugh@ic.gc.ca	1110 Highway 26, Midhurst	www.simcoe.ca
Collingwood Chamber of Commerce	705.445.0221	Suite 102, 115 Huronario Street	www.collingwoodchamber.com
Collingwood Downtown BIA	705.445.5595	PO Box 23, 105 Huronario Street	www.collingwooddowntown.com/

Source: Town of Collingwood.

8.4 Education, Employment and Training

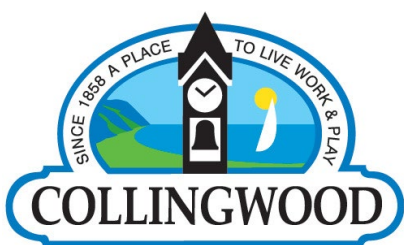
Table 37 presents contact information related to education, employment and training centers located in Collingwood.

Table 37: Education, Employment and Training Centers

Education, Employment and Training Centers		
Name	Location	Contact
Georgian College	South Georgian Bay Campus 499 Raglan Street Collingwood, ON	Phone: 705.445.2961 Web: www.georgiancollege.ca/
Collingwood Learning Centre	485 Second Street Collingwood, ON L9Y 2E1	Phone: 705.445.9019 Fax: 705.445.6362 Web: www.thelearningcentres.com/locations
TRACKS Employment and Resource Services	50 Hume St Collingwood, ON L9Y 1V2	Phone: 705.444.1580 Fax: 705.444.1338 Email: tracks@tracks.on.ca Web: www.tracks.on.ca

Source: Town of Collingwood.





8.5 Financial

Table 38 presents contact information for financial institutions operating within Collingwood.

Table 38: Financial Institutions

Financial Institutions			
Office	Phone	Address	Website
BMO Bank of Montreal	705.445.3351	79 Hurontario Street	www.bmo.com
TD Canada Trust	705.445.4881	104 Hurontario Street	www.td.com
Meridian Credit Union	705.445.9200	171 Saint Marie Street	www.meridiancu.ca
CIBC	705.445.2780	86 Hurontario Street	www.cibc.com
RBC Royal Bank	705.446.3000	280 Hurontario Street	www.rbc.com
National Bank	705.445.1020	108 Hurontario Street	www.bnc.ca
RBC Dominion Securities Inc.	705.444.4774	Suite 230, 1 First Street	www.rbcds.com
Scotiabank	705.445.0580	247 Hurontario Street	www.scotiabank.com

Source: Town of Collingwood.

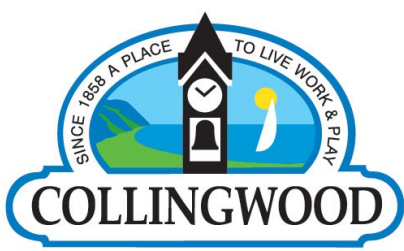
8.6 Real Estate

Table 39 presents contact information for real estate offices in Collingwood.

Table 39: Real Estate Offices in Collingwood

Real Estate Offices			
Office	Phone	Email	Website
The Lakelands Association of Realtors	705.788.1504	manager@thelakelands.ca	www.thelakelands.ca

Source: Town of Collingwood.



9. Quality of Life

The Town of Collingwood is situated along the shoreline of Nottawasaga Bay in the County of Simcoe. The area boasts four-season recreation and tourism opportunities from hiking and watersports to skiing and snowshoeing. A thriving historic downtown provides retail, entertainment and dining options for all.

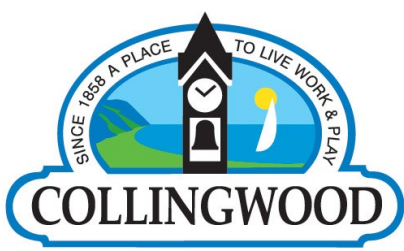
9.1 Housing Characteristics

Collingwood is expected to continue seeing considerable growth through 2031, with the official Growth Management Plan suggesting 6,216 housing units will be needed between 2016 and 2031. Current housing and dwelling characteristics alongside liveability costs are presented in Table 40.

Table 40: Dwelling Characteristics, 2023

2023 Dwelling Characteristics		
Housing Characteristics	Collingwood	Ontario
Total number of occupied dwellings	11,841	5,941,308
Average value of dwelling \$	\$924,196	\$934,642
Median value of dwellings (\$)	\$829,360	\$797,175
Owned	73%	68%
Rented	27%	32%
Median monthly shelter costs for owned dwellings (\$)	\$1,284	\$1,477
Average monthly shelter costs for owned dwellings (\$)	\$1,546	\$1,748
% of owner households spending 30% or more of household total income on shelter costs	18%	17%
Median monthly shelter costs for rented dwellings (\$)	\$1,461	\$1,333
Average monthly shelter costs for rented dwellings (\$)	\$1,631	\$1,457
% of tenant households spending 30% or more of household total income on shelter costs	46%	36%

Source: McSweeney and Associates from Manifold Data Mining Inc. 2023.



9.2 Health, Social and Community Services

Collingwood General and Marine Hospital

Collingwood General and Marine Hospital is located at 459 Hume Street in Collingwood. The hospital can be reached by phone at 705.445.2550 or on the web at cgmh.on.ca/.

The Collingwood General and Marine Hospital (CGMH) is an 84 bed hospital located in Collingwood, Ontario that serves more than 74,000 permanent residents and 3.5 Million annual visitors to the communities of Wasaga Beach, Collingwood, Clearview and the Blue Mountains. CGMH is an acute care hospital providing emergency care, diagnostic services including lab, imaging and cardio-respiratory therapy, as well as two inpatient units (medicine and surgery). In addition, CGMH also provides care in specialty areas including obstetrics, orthopaedics, intensive care and surgery.

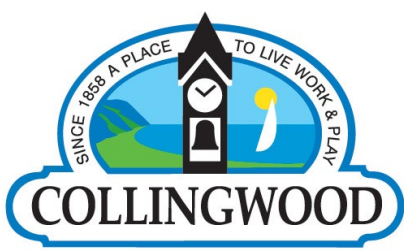
The Hospital also provides out-patient care including dialysis and a wide range of clinics including mental health and rehabilitation services. CGMH continues to provide care close to home for our community and plays a key role as an integrated orthopaedic centre for our region.

The G and M Hospital Foundation raises money in support of the G and M Hospital for equipment, furnishings, facilities, and programs/services that are not funded by the Ministry of Health and Long-Term Care. The Foundation funds capital facility renovations and select specialty programs and services not covered by the government.

Rural Ontario Medical Program

The Rural Ontario Medical Program is located at 459 Hume St. in Collingwood and can be reached by phone at 1.877.445.7667.

The Rural Ontario Medical Program seeks to create partnerships between rural healthcare services and educational medical programs, to enhance local medical services, and to establish long-term placements for physicians in rural areas. The program creates learning opportunities outside the academic centres in small communities and promotes mentorship and learning in a rural setting.



Hospice Georgian Triangle

The Hospice Georgian Triangle is located at 240 Erie St. in Collingwood. They can be reached by phone at 705.444.2555 or online at www.hospicegeorgiantriangle.com/.

Hospice Georgian Triangle, a registered charity, provides trained volunteer and professional care and support to individuals living with life-limiting illness, to their families and to the bereaved. We operate as an integral partner of the health care system to ensure that palliative patients are treated with love, respect and receive compassionate care.

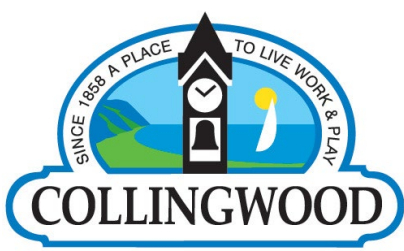
Services offered include:

- Campbell House: Campbell House opened its doors on August 5, 2020 with 6 residential end of life care beds. Registered Nursing and Personal Support Care is provided 24 hours per day, 7 days per week. The philosophy of Hospice Palliative Care focuses entirely on the patient and their needs, including medical, emotional and spiritual care.
- Home Visiting Program: Hospice Georgian Triangle has trained volunteers.
- Providing support to our community. Companionship and Bereavement Support are the key services offered in the community for those families experiencing the end of life process.
- Bereavement Group Sessions.
- Bereavement Individual Sessions.
- Education: books, brochures, and videos dealing with illness, grief, bereavement, spirituality, coping and various organizations devoted to helping the individual and their family.

The Georgian Bay Family Health Team

The Georgian Bay Family Health Team is located at 186 Erie Street, Suite 100 in Collingwood or online at www.gbfmt.ca/.

This regional, patient-centered, primary health care team is set up to provide exceptional collaborative care to help improve the overall health of the Georgian Bay population. The Georgian Bay Family Health Team website provides helpful information to residents, including a list of which doctors are accepting new patients, and information on the local walk-in clinic.



Telehealth Ontario

Telehealth is available online at health811.ontario.ca/static/ or by phone at 416.314.8721, or seven days a week at 1.866.797.0000

Telehealth Ontario is a free, confidential telephone service for health advice or general health information from a Registered Nurse. That means quick, easy access to a qualified health professional to help you decide whether to care for yourself, make an appointment with your doctor, go to a clinic, contact a community service or go to a hospital emergency room.

EDoctorcare

EDoctorcare is located at Suite 220, Admiral Building, 1 First St. in Collingwood. They are accessible on the web at edoctorcare.com or by phone at 647.556.2435

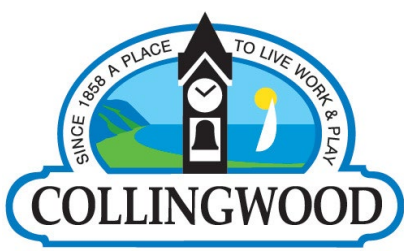
The new EDoctorcare located in Collingwood offers a simple concept. Seeing a family doctor from the comfort of your home. They believe it is the future of healthcare and are proud to be a part of it. Effective December 2022, eDoctorcare is no longer going to be accepting OHIP-covered patients unfortunately. All virtual appointments will be video calls and will need to be paid for privately by the patient, at time of booking. We have an online booking system, which is how all our bookings are taken.

Joint Municipal Physician Recruitment and Retention Committee (JMPPRC)

The Joint Municipal Physician Recruitment and Retention Committee (JMPPRC) have worked closely with the Ministry of Health and were successful in having the Town of Collingwood be declared as an Area of High Physician Need.

Benefitting the entire South Georgian Bay region, the change of status lifts the virtual cap preventing family physicians from setting up their own practice in Collingwood.

This creates an opportunity to further support the Committee's mandate of physician recruitment and will increase access to health care for all residents throughout the region and will help to reduce walk-in and emergency department care. [Read more.](#)



9.3 Education and Training Institutions

Table 41 presents contact information for Collingwood's elementary and secondary schools.

Table 41: Collingwood Schools

Elementary Schools			
School Name	Location	Phone	Web
Pretty River Academy	11521 Highway 26 W	705.444.5376	prettyriveracademy.com
St. Mary's Catholic School	18 Saunders Street	705.445.6132	smc.schools.smcdsb.on.ca
Mountain View Elementary School	300 Spruce Street	705.445.1501	www.mun.scdsb.on.ca
Admiral Collingwood Elementary School	15 Dey Drive	705.445.0811	www.adm.scdsb.on.ca
Cameron Street Public School	575 Cameron Street	705.445.2902	www.cam.scdsb.on.ca
Connaught Public School	300 Peel Street	705.445.1241	www.con.scdsb.on.ca
Little House Montessori School	140 Maple Street	705.444.0997	www.littlehousemontessori.com
Secondary Schools			
School Name	Location	Phone	Web
Collingwood Collegiate Institute	6 Cameron Street	705.445.3161	www.cci.scdsb.on.ca
Jean Vanier Catholic High School	160 Collins Street	705.445.2043	jva.schools.smcdsb.on.ca

Source: Town of Collingwood.

9.4 Emergency and Protective Services

Table 42 presents contact information for emergency and protective services overseeing Collingwood.

Table 42: Emergency and Protective Services

Emergency and Protective Services			
Service	Name	Contact	Website
Fire	Collingwood Fire Department	45 High Street, Collingwood, Ontario	www.collingwood.ca/fire
Police	OPP-Collingwood Detachment	201 Ontario Street, Collingwood, Ontario Phone: 705.445.4321	www.opp.ca/
Emergency	County of Simcoe Paramedic Services	911	www.simcoe.ca/dpt/ps



9.5 Parks and Recreation

The Parks, Recreation and Culture Department (PRC) mandate is to promote and facilitate healthy and active lifestyles in Collingwood. We do this by taking a leadership role through programming, facility development and creative partnerships with public and private sector groups who share our passion for a dynamic, inclusive, innovative and fun community.

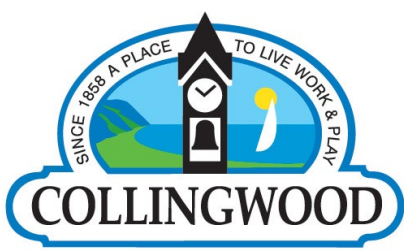
To achieve this vision, we generate two programs that we identify as Active Living across the Life Span and Community Inclusion through Culture, Art, and Social Connection.

The first Program is designed to provide a supportive environment and engagement that centres on a Physically Active Community. In doing this we realize such benefits as:

- Increased physical health and wellness for our residents of all ages.
- Increased life expectancy.
- Reduced utilization of Health Care.
- Improved mental health.
- Improved social health.
- Reduction of unhealthy stress.

The second Program is designed to provide a supportive environment and engagement that centres on our stakeholders experiencing Connection, Inclusion, and Belonging. In achieving this outcome, we realize such benefits as:

- An enriched community where a safe and inclusive space exists for all forms of expression.
- The promotion of dialogue and discourse that broadens interpersonal experiences and learning.
- A sense of place and identity that gives comfort, security, and satisfaction to residents.
- Enhanced social capital for building a cohesive community that sees itself as broadly supportive in addressing at-risk populations.
- Improved mental wellness.



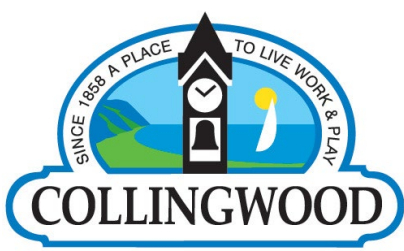
The PRC Department

- Issues special event permits.
- Provides access to local history at the Collingwood Museum.
- Manages the Simcoe Street Theatre.
- Promotes arts and culture activities and provides access to public art.
- Offers public swimming, as well as learn-to-swim and group fitness programs.
- Provides learn-to-sail programs.
- Manages venue rentals of parks, facilities, and the Shipyards Amphitheatre.
- Provides recreation skating and hockey opportunities both indoor and outdoor.
- Maintains more than 60+km of public trails and 29 public parks as well as multiple fields and facilities accommodating soccer, rugby, baseball, tennis, pickleball, curling, and more.
- Accommodates and supports all users of Collingwood's waterfront and harbour.
- Administers the Community Recreation and Culture Grant Program.

The PRC Department is made up of four divisions:

- Recreation Services.
- Recreation Facilities.
- Parks, Trails and Harbour.
- Culture and Events.

The Parks, Recreation and Culture Department Customer Service center is located at 451 Third Street, in Collingwood, postal code L9Y 1L9. The Department can be reached by telephone at 705.444.2500 or by email at prc@collingwood.ca.



9.6 Tourism

For more than 36 years South Georgian Bay Tourism has been recognized as the Destination Marketing Organization for the region, leading and developing partnerships aimed at promoting and supporting tourism in our remarkable regional destination. The SGBTA operates in partnership with the municipalities of Collingwood, The Blue Mountains, Meaford, Wasaga Beach, and as part of Ontario's Regional Tourism Organization 7 (RTO7). South Georgian Bay Tourism exists online at www.southgeorgianbay.ca.

9.7 Festivals and Events

Table 43 presents a list of annual events within or near the Town of Collingwood, with projected dates in 2023.

Table 43: Annual Events

Proposed Annual Festivals and Events (Future Dates Subject to Change)	
Name of Event	Dates 2023
International Women's Day	March 8
Changing of the Seasons Gathering	March 20
Trail Tunes	June 3
Collingwood Downtown Great Easter Egg Hunt	Saturday of Easter Weekend
National Indigenous People's Day Celebrations	June 21
Canadian Multicultural Day Celebrations	June 27
Canada Day Celebrations	July 1 and 2
Farmers' Market	Saturdays from May holiday to Thanksgiving
Collingwood Live and Original Summer Concert	July 8
Collingwood Live and Original Summer Concert	July 22
Sidelaunch Days – Collingwood Harbour Festival	August 12-13
Collingwood Live and Original Summer Concert	August 12
Collingwood Live and Original Summer Concert	August 26
Collingwood Art Crawl	September 16
Changing of the Seasons Gathering	September 23

Proposed Annual Festivals and Events (Future Dates Subject to Change)	
Name of Event	Dates 2023
National Day for Truth and Reconciliation Gathering	September 30
Collingwood Fashion Week	September/October
Changing of the Seasons Gathering	December 21
Black Harvest Festival	Saturday before Hallowe'en
Christmas Launch and Santa Claus Parade	November 18
Local Live Lunch	Wednesdays at noon July and August
Street Pianos	August
Jazz at the Station	Every Wednesday evening late June to August
Collingwood Christmas Markets	December 1, 8 and 15 evenings

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9.8 Local Accommodation

Tables 44 (local hotels and resorts) and 45 (local bed and breakfasts) present information regarding accommodations within or near to Collingwood.

Table 44: Local Hotels and Resorts

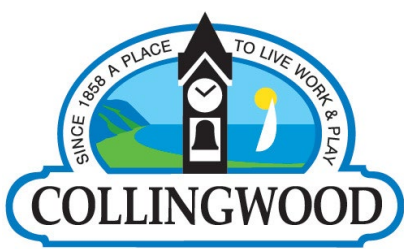
Hotels and Resorts		
Name	Contact	Website
Holiday Inn Express and Suites	500 Hume Street Collingwood, ON L9Y 3J4 705.293.2200	www.ihg.com
Days Inn	15 Cambridge Street Collingwood, ON L9Y 0A2 1.800.615.3107	www.daysinncollingwood.com/
Living Stone Golf Resort	19 Keith Avenue, Collingwood, ON L9Y 4T9 705.445.6600	livingstonegolfresort.com/
Georgian Bay Hotel	10 Vacation Inn Collingwood, ON L9Y 5G4 1.800.482.7894	georgianbayhotel.com/
Milestone Motel	327 First Street Collingwood, ON L9Y 1B3 705.445.1041	www.milestonemotel.com
11 Rooms	128 St Paul St. Collingwood, ON 705.481.0682	11rooms.ca/
Relax Inn	9448 Beachwood Rd. Collingwood, ON 705.445.1146	www.relaxinn-collingwood.com
Mariner Motor Hotel	305 Hume Street Collingwood, ON L9Y 1W2 705.445.3330	www.collingwoodmarinerhotel.com/
Living Water Resort and Spa	9 Harbour Street East	livingwaterresortandspa.com/



Hotels and Resorts		
Name	Contact	Website
	Collingwood, ON L9Y 5C5 705.445.6600	
Collingwood Motel	9281 Beachwood Rd. Collingwood, ON 705.446.1600	N/A
Comfort Inn and Suites	4 Balsam St. Collingwood ON, L9Y 3J4 705.444.2144	www.questreservations.com/comfort-inn-suites-collingwood/booking
Luxury Inn	530 First Street Collingwood, ON L9Y 1C1 705.445.2061	www.luxuryinn.ca
The Dorchester Hotel	174 Hurontario St Collingwood, ON L9Y 2M2 705.888.7140	www.thedorchestercollingwood.com

Table 45: Local Bed and Breakfasts

Bed and Breakfasts		
Name	Contact	Website
Craigeith Manor Bed and Breakfast	Craigeith Ct Collingwood, ON L9Y 4W5 705.293.1170	www.craigeithmanor.com
Bacchus House Bed and Breakfast	142 Hume Street Collingwood, ON L9Y 1V5 705.443.8995	www.bacchushouse.ca
The VanderMarck Boutique Hotel	64 Third Street Collingwood, ON L9Y 1K5	www.thevandermarck.com
Heidelberg Inn	461 Hume Street Collingwood, ON 705.444.0626	N/A



Bed and Breakfasts		
Name	Contact	Website
The Joseph Lawrence House B&B	492 Hurontario Collingwood, ON L9Y 2N1 705.441.6646	www.josephlawrencehouse.com/

Source: Town of Collingwood.

9.9 Local Media

Tables 46 (newspapers), 47 (radio stations) and 48 (television) provide information related to local media availability within Collingwood.

Table 46: Newspapers

Local Newspapers	
Newspaper	Frequency
The Collingwood Connection	Weekly
Georgian Life	Monthly
On the Bay Magazine	Quarterly
Mountain Life Magazine	Quarterly
Escarpment Magazine	Quarterly
Our Homes Southern Georgian Bay	Quarterly

Source: Town of Collingwood.

Table 47: Radio Stations

Local Radio Stations	
Radio Station	Affiliation
95.1 the Peak FM	Corus
97.7 The Beach	Bayshore Broadcasting
Classical 102.9 FM	ZoomerMedia

Source: Town of Collingwood.

Table 48: Television

Local Television Stations	
TV Station (e.g. CFTO-Toronto)	Affiliation (e.g., CTV)
Rogers TV Collingwood	Rogers
CTV Barrie	CTV

Source: Town of Collingwood.

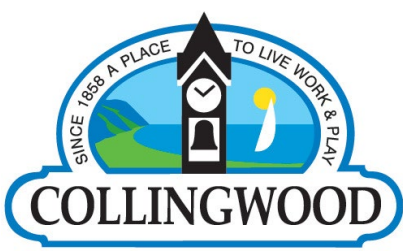


APPENDIX A – Provincial and Federal Funding/Incentives

Table 49 presents available capital funding opportunities for local businesses alongside web links.

Table 49: Capital Funding

Capital Funding Program Opportunities	
Program	Website
Indigenous Economic Development Fund	www.ontario.ca/page/funding-indigenous-economic-development
AgriCompetitiveness Program	agriculture.canada.ca/en/agricultural-programs-and-services/agricompetitiveness-program
AgriScience Program - Projects	agriculture.canada.ca/en/agricultural-programs-and-services/agriscience-program-projects
Business Development Bank of Canada (BDC)	www.bdc.ca/en/home.htm
Canada Small Business Financing Program - Industry Canada	www.ic.gc.ca/eic/site/csbfp-pfpec.nsf/eng/Home
Dairy Processing Investment Fund	agriculture.canada.ca/en/agricultural-programs-and-services/dairy-processing-investment-fund
Futurpreneur Canada	www.futurpreneur.ca/
Futurpreneur Canada Newcomer Program	www.futurpreneur.ca/en/get-started/financing-and-mentoring/newcomer/
Nishnawbe Aski Development Fund	www.nadf.org/
Indigenous Community Capital Grants Program (ICCGP)	www.ontario.ca/page/funding-indigenous-economic-development#section-1
Indigenous Economic Development Fund	www.ontario.ca/page/funding-indigenous-economic-development
Infrastructure Ontario Natural Gas Grant Program	www.ontario.ca/page/natural-gas-expansion-program
Investment Ready: Certified Site Program	www.ontario.ca/page/get-investment-ready-certified-site-designation-your-industrial-property
Productivity and Innovation Centre	www.picontario.ca/
Women Entrepreneurship Strategy	fednor.gc.ca/eic/site/fednor-fednor.nsf/eng/h_fn03907.html



Capital Funding Program Opportunities	
Program	Website
Zero Emission Vehicle Infrastructure Program	www.nrcan.gc.ca/energy-efficiency/energy-efficiency-transportation-alternative-fuels/zero-emission-vehicle-infrastructure-program/21876

Table 50 presents available private and public sector funding opportunities related to commercialization alongside web links.

Table 50: Commercialization Funding

Commercial Funding Program Opportunities	
Program	Website
AC JumpStart	acceleratorcentre.com/programs/ac-jumpstart/
AgrilInnovate Program (AIP): Enabling Commercialization and Adoption Stream	agriculture.canada.ca/en/about-our-department/transparency-and-corporate-reporting/evaluation-agriinnovation-program-stream-c-enabling-commercialization-and-adoption
Canadian Technology Accelerators	www.tradecommissioner.gc.ca/cta-atc/index.aspx?lang=eng
CDMN Soft Landing Program	canadastechnetwork.ca/program/soft-landing
Going Global Innovation	tradecommissioner.gc.ca/funding-financement/ggi-vmi/index.aspx?lang=eng
Matching Investment Fund	www.milkingredients.ca/index-eng.php?id=129
Next Generation Network Program	www.cengn.ca/next-generation-network-program/
Ontario Centres of Excellence Inc.	www.oc-innovation.ca/
Greenbelt Fund	www.greenbeltfund.ca/grants
Voucher for Innovation and Productivity	www.oc-innovation.ca/program-nav/voucher-for-innovation-and-productivity-vip/
IION Step Forward Entrepreneurs Program (SFEP)	iion.ca/sfep/
Rural Innovation Initiative Eastern Ontario (RIIEO)	www.community-futures.ca/our-services/projects-and-grants/riieo
IRAPID PROGRAM	iion.ca/IRAPID/

Table 51 presents available funding opportunities related to economic development and community infrastructure projects alongside web links.

Table 51: EDO-Community Infrastructure

EDO-Community Funding Program Opportunities	
Program	Website
Brownfields Financial Tax Incentive Program - Ontario Ministry of Municipal Affairs and Housing	www.ontario.ca/page/brownfields-financial-tax-incentive-program
Infrastructure Ontario's Loan Program	www.infrastructureontario.ca/Infrastructure-Lending/
Indigenous Economic Development Fund	www.ontario.ca/page/funding-indigenous-economic-development
Eastern Ontario Development Fund - Ministry of Economic Development	www.ontario.ca/page/eastern-ontario-development-fund
Investment Ready: Certified Site Program	www.ontario.ca/page/get-investment-ready-certified-site-designation-your-industrial-property
Rural Economic Development (RED) Program	www.ontario.ca/page/rural-economic-development-program
Canada Foundation for Innovation	www.innovation.ca/en/OurFunds
Indigenous Community Capital Grants Program	www.ontario.ca/business-and-economy/new-relationship-fund
Community Transportation Grant Program - Municipal Stream	www.mto.gov.on.ca/english/transit/community-transportation-grant.shtml
Infrastructure Ontario Natural Gas Grant Program	www.ontario.ca/page/natural-gas-expansion-program

Table 52 presents available government funding opportunities related to clean-tech, energy and environment programs alongside web links.

Table 52: Clean-Tech, Energy and Environment

Clean-Tech, Energy and Environment Funding Program Opportunities	
Program	Website
Save on Energy	www.saveonenergy.ca/Business.aspx
Electric Vehicle Infrastructure Demonstration (EVID) Program	www.nrcan.gc.ca/climate-change/green-infrastructure-programs/electric-vehicle-infrastructure-demonstration-evid-program/20467



Clean-Tech, Energy and Environment Funding Program Opportunities	
Program	Website
Fisheries and Aquaculture Clean Technology Adoption Program	www.dfo-mpo.gc.ca/aquaculture/business-entreprises/factap-application-patppa-eng.htm
Ontario Emerging Technologies Fund - Ontario Capital Growth Corporation	www.ocgc.gov.on.ca/
SD Tech Fund	www.sdtef.ca/en/
Clean Water and Wastewater Fund (CWWF)	www.infrastructure.gc.ca/plan/cwwf-fepeu-eng.html
Grid Innovation Fund - IESO	www.ieso.ca/get-involved/funding-programs/conservation-fund/cf-overview
Indigenous Forestry Initiative	www.nrcan.gc.ca/science-data/funding-partnerships/funding-opportunities/forest-sector-funding-programs/indigenous-forestry-initiative/13125
Zero Emission Vehicle Infrastructure Program	www.nrcan.gc.ca/energy-efficiency/transportation-alternative-fuels/zero-emission-vehicle-infrastructure-program/21876
Zero Emission Vehicle Infrastructure Program	www.nrcan.gc.ca/energy-efficiency/energy-efficiency-transportation-alternative-fuels/zero-emission-vehicle-infrastructure-program/21876
Canada Student Work Placement ECO Program	www.eco.ca/employment-programs/student-placement/
Cooperation Council of Ontario Social Enterprise Ontario	www.cco.coop/nos_programmes
Empowering Futures Program	electricityhr.ca/workplace-solutions/youth-employment-funding/empowering-futures/
Energy Manager Program	www.saveonenergy.ca/For-Business-and-Industry/Programs-and-incentives/Energy-Manager-Program
Energy Performance Program	www.saveonenergy.ca/For-Business-and-Industry/Programs-and-incentives/Energy-Performance-Program
Climate Action Incentive Fund	www.canada.ca/en/environment-climate-change/services/climate-change/carbon-pollution-pricing-proceeds-programming/climate-action-incentive-fund.html
SIF – Net Zero Accelerator	www.ic.gc.ca/eic/site/125.nsf/eng/00039.html

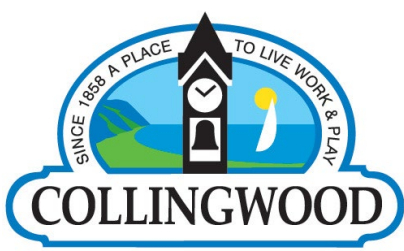
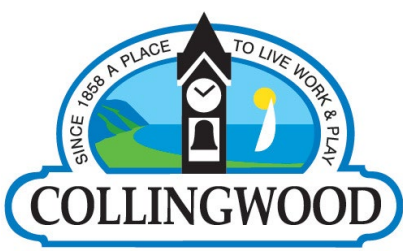


Table 53 presents available government programs and funding opportunities related to creative industries alongside web links.

Table 53: Creative Industries

Creative Industries Funding Program Opportunities	
Program	Website
Canadian Media Fund: Convergent Stream	cmf-fmc.ca/our-programs/
Canadian Media Fund: Experimental Stream	cmf-fmc.ca/our-programs/
FACTOR - Funding for the Music Industry	www.factor.ca/our-programs/our-programs-overview/
Film or Video Production Services Tax Credit (PSTC)	www.canada.ca/en/canadian-heritage/services/funding/cavco-tax-credits/film-video-production-services.html
IDM Fund: Global Market Development	ontariocreates.ca/our-sectors/interactive/interactive-digital-media-fund/idm-fund-global-market-development
IDM Fund: Industry Development	www.ontariocreates.ca/film_and_tv/Funding/Industry_Development_Program.htm
IDM Fund: Futures	ontariocreates.ca/our-sectors/interactive/interactive-digital-media-fund/ontario-creates-idm-fund-futures
IDM FUND: DISCOVERABILITY AND COMMERCIALIZATION	ontariocreates.ca/our-sectors/interactive/interactive-digital-media-fund/idm-fund-discoverability-and-commercialization
IDM Fund: Production and Concept Definition	ontariocreates.ca/our-sectors/interactive/interactive-digital-media-fund/idm-fund-production-and-concept-definition
Interactive Digital Media Fund (IDM)	ontariocreates.ca/investment-programs/content-creation/idm-fund
Ontario Book Publishing Tax Credit (OBPTC)	ontariocreates.ca/tax-incentives/obptc
Ontario Film and Television Tax Credit (OFTTC)	ontariocreates.ca/tax-incentives/ofttc
Ontario Computer Animation and Special effects Tax Credit	ontariocreates.ca/tax-incentives/ocase
Ontario Interactive Digital Media Tax Credit	ontariocreates.ca/tax-incentives/oidmtc



Creative Industries Funding Program Opportunities	
Program	Website
Ontario Production Services Tax Credit (OPSTC)	ontariocreates.ca/tax-incentives/opstc
Creative Export Canada	www.canada.ca/en/canadian-heritage/services/funding/creative-export-canada.html
Export Fund - Book	ontariocreates.ca/our-sectors/book/funding/export-fund
Film Fund - Ontario Creates	ontariocreates.ca/our-sectors/film-tv/film-fund
Accessible Digital Books	www.canada.ca/en/canadian-heritage/services/funding/book-fund/accessible-books-organizations.html
Council of Canada for the Arts Grants	canadacouncil.ca/funding/grants
Canada Cultural Spaces Fund (CCSF)	www.canada.ca/en/canadian-heritage/services/funding/cultural-spaces-fund/application-guidelines.html#a25
Canada Periodical Fund	www.canada.ca/en/canadian-heritage/services/funding/periodical-fund/business-innovation.html
Canada Book Fund	www.canada.ca/en/canadian-heritage/services/funding/book-fund.html
Canada's Music Incubator Artist Entrepreneur	canadasmusicincubator.com/cmi-programs/artist-entrepreneur/
Telefilm Canada	telefilm.ca/en/financing/production
Rogers Documentary Fund	rogersgroupoffunds.com/fund-my-project/documentary-fund/

Table 54 presents available government programs and public/private-sector organizations related to exports alongside web links.

Table 54: Exports

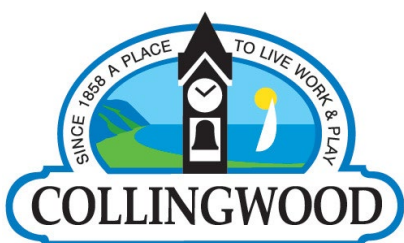
Exports Program Opportunities	
Program	Website
Canadian Commercial Corporation (CCC)	www.ccc.ca/

Exports Program Opportunities	
Program	Website
Export Development Canada	www.edc.ca/
Investment Accelerator Fund (IAF)	www.marsiaf.com/
Business Innovation and Growth application toolkit	www.ic.gc.ca/eic/site/125.nsf/eng/h_00004.html
Mining Supply and Services Export Assistance Program	www.mndm.gov.on.ca/en/northern-development/trade-and-investment-support/mining-supply-and-services-export-assistance
CanExport - Innovation	www.tradecommissioner.gc.ca/tcs-sdc/funding-financement/canexport/innovation/index.aspx?lang=eng
CanExport - SMEs	www.tradecommissioner.gc.ca/funding-financement/canexport/sme-pme/index.aspx?lang=eng

Table 55 presents available government programs and public/private-sector organizations related to human resources alongside web links.

Table 55: Human Resources and Training

Human Resources and Training Program Opportunities	
Program	Website
Apprenticeship Employer Signing Bonus	www.tcu.gov.on.ca/eng/employers/emp_bonus.html
Apprenticeship Job Creation Tax Credit - Canada Revenue Agency	www.canada.ca/en/revenue-agency/services/tax/individuals/topics/about-your-tax-return/tax-return/completing-a-tax-return/deductions-credits-expenses/line-41200-investment-tax-credit/apprenticeship-job-creation-tax-credit.html
Autonomous Vehicle Innovation Network - TalentEdge	www.avinhub.ca/talent-development/
Canada Ontario Job Grant	www.tcu.gov.on.ca/eng/eopg/cojg/index.html
Canada Summer Jobs	www.canada.ca/en/employment-social-development/services/funding/canada-summer-jobs.html
Canadian Institutes of Health Research	www.cihr-irsc.gc.ca/e/37788.html



Human Resources and Training Program Opportunities	
Program	Website
College and Institutes Canada Clean Tech Internship	www.careerlauncher.ca/employers/our-internship-programs/clean-tech/
Cooperative Education Tax Credit (CETC)	www.fin.gov.on.ca/en/credit/cetc/
Environmental Youth Corps Internship Program	www.eco.ca/wage-subsidy-programs/
IBM Innovation Incubator Project - TalentEdge	startupheretoronto.com/sectors/technology/the-ibm-innovation-incubator-project-i3/
Industrial Research Assistance Program (IRAP)	www.nrc-cnrc.gc.ca/eng/irap/
Mitacs Accelerate	www.mitacs.ca/accelerate
MITACS Elevate	www.mitacs.ca/en/programs/elevate/program-details
Mitacs-Accelerate InDev	www.mitacs.ca/en/mitacs-accelerate-indev
NSERC Collaborative Research and Development Grants	www.nserc-crsng.gc.ca/Professors-Professeurs/RPP-PP/CRD-RDC_eng.asp
Ontario Labour Market Partnerships	www.tcu.gov.on.ca/eng/employers/labourMarket.html
Ontario Youth Apprenticeship Program (OYAP)	oyap.com/
Pre-Apprenticeship Training Program - Ontario Ministry of Training, Colleges and Universities	www.tcu.gov.on.ca/eng/apprentices/pre_apprent.html
Skills Catalyst Fund	www.tcu.gov.on.ca/eng/eopg/programs/skills-catalyst-fund.html
Skills Link Program	www.servicecanada.gc.ca/eng/epb/yi/yep/newprog/skillslink.shtml
Summer Company	www.ontario.ca/business-and-economy/summer-company-program-guidelines-2013
Youth Employment Fund	www.tcu.gov.on.ca/eng/employmentontario/youthfund/
Opportunities Fund	www.biotalent.ca/programs/
Mushkegowuk Council Employment and Training Services	fnetb.com/service-directory/mushkegowuk-council-ontario-employment-services/

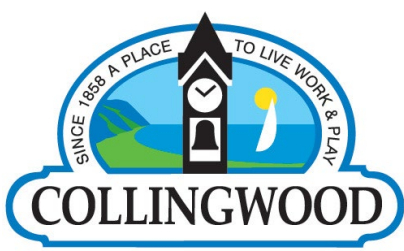


Human Resources and Training Program Opportunities	
Program	Website
ENCQOR 5G TALENTEDGE INTERNSHIPS	ontario.encqor.ca/talent/
Autonomous Vehicle Innovation Network (AVIN) TalentEdge Internships	ontariobusinessgrants.com/grants/oce-autonomous-vehicle-innovation-network-avin-talentedge-internships/
Apprenticeship Completion Grant	www.canada.ca/en/employment-social-development/services/funding/apprenticeship-completion-apply.html
Group Sponsorship Grant	ontariobusinessgrants.com/grants/ministry-of-labour-training-and-skills-development-group-sponsorship-grant-gsc-2021/
Apprenticeship Incentive Grant for Women	www.canada.ca/en/employment-social-development/services/funding/apprenticeship-incentive-women-overview.html
Connect Canada Internships	connectcanadainternships.ca/program-overview/
Digital Service Squad Grant Program	digitalmainstreet.ca/ontariogrants/
Career Ready Program ITAC Wage Subsidy	technationcanada.ca/en/future-workforce-development/career-ready-program/
Career-Ready with CTMA! - Machine, Tool, Die, Mould and Automation Sector	www.ctma.com/career-ready

Table 56 presents available government programs and public/private-sector organizations related to innovation alongside web links.

Table 56: Innovation

Innovation Program Opportunities	
Program	Website
Indigenous business development	www.canada.ca/en/indigenous-services-canada.html
Application Toolkit: Strategic Innovation Fund - Steel and Aluminum	www.ic.gc.ca/eic/site/125.nsf/eng/h_00009.html
Centre of Excellence in Next Generation Networks (CENGN)	www.nce-rce.gc.ca/NetworksCentres-CentresReseaux/CECR-CECR/CENGN_eng.asp
Connect to Innovate	ised-isde.canada.ca/site/connect-to-innovate/en



Innovation Program Opportunities	
Program	Website
Creative Eport Canada	www.canada.ca/en/canadian-heritage/services/funding/creative-export-canada.html
ENCQOR 5G	ontario.encqor.ca/
Genome Canada	genomecanada.ca/
Going Global Innovation	tradecommissioner.gc.ca/funding-financement/ggi-vmi/index.aspx?lang=eng
IBM Innovation Incubator Project - Customer Demonstration Program	www.oce-ontario.org/programs/IBM-Innovation-Incubator-Project/customer-demonstration-program
Impact Canada Challenge Hub	impact.canada.ca/en
National Science and Engineering Council of Canada	www.nserc-crsng.gc.ca/Professors-Professeurs/Grants-Subs/Explore-Explorer_eng.asp
Next Generation Manufacturing Program	www.ngen.ca/
Ontario Business Research Institute Tax Credit	www.fin.gov.on.ca/en/credit/obritc/
Strategic Innovation Fund (SIF)	www.ic.gc.ca/eic/site/125.nsf/eng/home
Business Innovation and Growth application toolkit	www.ic.gc.ca/eic/site/125.nsf/eng/h_00004.html
Bioenterprise SmartGrowth Program	bioenterprise.ca/programs/smartgrowth-program/
Innovation for Defence and Security (IDEaS)	www.canada.ca/en/department-national-defence/programs/defence-ideas.html
Business Scale-up and Productivity - FedDev Ontario	www.feddevontario.gc.ca/eic/site/723.nsf/eng/02466.html?OpenDocument
Regional innovation ecosystems (RIE) Stream	www.feddevontario.gc.ca/eic/site/723.nsf/eng/02474.html?OpenDocument
Advancing Indigenous Gender Equity	www.grandchallenges.ca/2020/the-indigenous-innovation-initiative-launches-inaugural-program/
AI-Powered Supply Chains Supercluster (SCALE.AI)	www.scaleai.ca/projects/

Innovation Program Opportunities	
Program	Website
Forest Sector Investment and Innovation Program (FSIIP)	www.ontario.ca/page/forestry-sector-investment-innovation-program
Innovative Solutions Canada	www.ic.gc.ca/eic/site/101.nsf/eng/home
Ontario Automotive Modernization Program Ontario.ca	www.ontario.ca/page/ontario-automotive-modernization-program
Southern Ontario Network for Advanced Manufacturing Innovation	sonamiontario.ca/
Voice Technology Accelerator Program	www.acceleratorcentre.com/programs/alexa-voice-tech-accelerator-program
Digital Main Street Digital Transformation Grant	digitalmainstreet.ca/ontariogrants/
Idea to Innovation Grants	www.nserc-crsng.gc.ca/Professors-Professeurs/RPP-PP/I2I-INNOV_eng.asp

